



# Analyzing the productivity contribution of intangible assets and participation in global value chains

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# Introduction

- Organization of production through global value chains (GVCs)
- GVCs definition: “all the activities contributing to the product creation from its initial conception to its final distribution are usually referred as global value chains
- GVCs can be seen as huge networks of exchanges of materials, intermediate inputs and information that connect industries and firms located in different countries
- Role of intangibles: more productivity and more participation to GVC
- How do intangibles, GVCs and their relationship affect productivity?

# Literature review

Two strands of literature:

- GVCs
  - GVCs as driver to productivity (e.g. Baldwin and Yan, 2014).
  - Factors facilitating countries participation in GVC (Jona-Lasinio et al., 2016)
  - Measuring GVC participation (Johnson and Noguera, 2012; Daudin et al., 2011) → Network analysis
- Intangibles
  - Contribution to productivity (Corrado *et al.*, 2005, Piekkola, 2016)

# Data

- Industry level panel data from 2000 to 2014 for 18 countries and 18 sectors.
- GVC data. Input output tables on bilateral trade (WIOD)
- Intangibles data. Investment on R&d, software and computers, design, brand and economic competencies (INTAN-Invest)
- Productive factors (OECD/EU Klems data)

# Empirical method

## Two stage procedure

First stage: compute a TFP measure with production function specific methods

$$\log Y_{c,i,t} = b_1 \log K_{c,i,t} + b_2 \log L_{c,i,t} + e_{c,i,t}$$

→ instrumental variables

→ Levinsohn and Petrin (2003)

→ Wooldridge (2009)

# Empirical method

## Second stage

Panel regression with fixed effects to evaluate GVC and intangibles

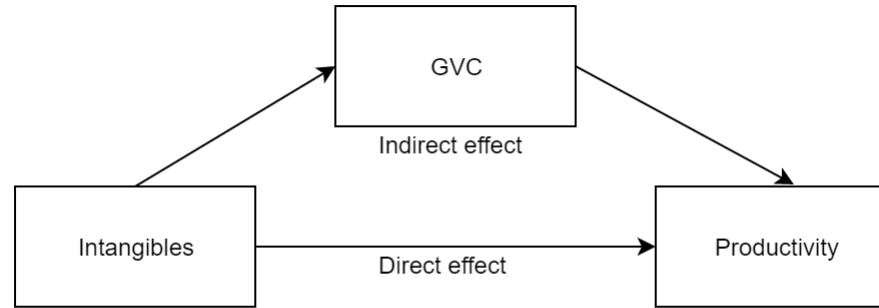
→ combined effect on productivity

$$\log TFP_{c,i,t} = \gamma_1 \log GVC_{c,i,t} + \gamma_2 \log INT_{c,i,t} + \mu_{c,i,t}$$

# Empirical method

## Second stage

- → two channels



- Estimate (via SEMs) the system:

$$\log TFP_{c,i,t} = \gamma_1 \log GVC_{c,i,t} + \gamma_2 \log INT_{c,i,t} + \xi_{c,i,t}$$

$$\log GVC_{c,i,t} = \gamma_2 \log INT_{c,i,t} + \varepsilon_{c,i,t}$$



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# Results – Production function

	(1)	(2)	(3)
Dep. Variable: Value added	IV	LP	WRDG
Labor	0.389*** (0.0241)	0.306*** (0.0454)	0.312*** (0.00608)
Capital	0.996*** (0.00936)	0.421*** (0.0871)	0.429*** (0.0937)
Observations	3724	3281	3058
$R^2$	0.814		

Standard errors in parentheses

\*  $p < 0.05$ , \*\*  $p < 0.01$ , \*\*\*  $p < 0.001$

Table 1: Production function estimation



# Results – Eigenvalue and Random Walk

Dep. Variable:	(1)	(2)	(3)	(4)	(5)
	TFP	TFP	TFP	TFP	TFP
Eigencentrality	0.0239*** (0.00401)	0.0260*** (0.00382)	0.0143*** (0.00322)	0.0145*** (0.00309)	0.0137*** (0.00323)
R&d	0.617*** (0.0193)				
Computer software		0.541*** (0.0175)			
Design			0.522*** (0.0182)		
Econ. competencies				0.633*** (0.0191)	
Brand					0.526*** (0.0178)
Other intangibles	0.619*** (0.0201)	0.439*** (0.0208)	0.491*** (0.0184)	0.301*** (0.0233)	0.479*** (0.0199)
Constant	-1.009*** (0.162)	-0.0986 (0.148)	-0.207 (0.143)	-0.878*** (0.146)	-0.191 (0.141)
Observations	2614	2912	2861	2951	2936
R <sup>2</sup>	0.305	0.297	0.248	0.294	0.252

Standard errors in parentheses

\*  $p < 0.05$ , \*\*  $p < 0.01$ , \*\*\*  $p < 0.001$

Table 2: GVC effect with eigenvalue centrality

Dep. Variable:	(1)	(2)	(3)	(4)	(5)
	TFP	TFP	TFP	TFP	TFP
RW centrality	0.320*** (0.0295)	0.319*** (0.0284)	0.321*** (0.0284)	0.250*** (0.0283)	0.312*** (0.0293)
R&d	0.570*** (0.0195)				
Computer software		0.497*** (0.0177)			
Design			0.478*** (0.0183)		
Econ. competencies				0.582*** (0.0198)	
Brand					0.475*** (0.0182)
Other intangibles	0.570*** (0.0203)	0.397*** (0.0209)	0.444*** (0.0185)	0.298*** (0.0230)	0.458*** (0.0196)
Constant	-3.202*** (0.235)	-2.331*** (0.221)	-2.307*** (0.217)	-2.454*** (0.211)	-2.243*** (0.222)
Observations	2615	2912	2866	2956	2941
R <sup>2</sup>	0.327	0.317	0.277	0.307	0.277

Standard errors in parentheses

\*  $p < 0.05$ , \*\*  $p < 0.01$ , \*\*\*  $p < 0.001$

Table 4: GVC effect with random walk closeness centrality

# Results - Betweenness

Dep. Variable:	(1)	(2)	(3)	(4)	(5)
	TFP	TFP	TFP	TFP	TFP
Betweenness	0.00408 (0.00469)	-0.000949 (0.00446)	-0.000281 (0.00463)	-0.00305 (0.00442)	-0.00218 (0.00455)
R&d	0.615*** (0.0195)				
Computer software		0.534*** (0.0178)			
Design			0.520*** (0.0185)		
Econ. competencies				0.628*** (0.0196)	
Brand					0.526*** (0.0181)
Other intangibles	0.614*** (0.0203)	0.438*** (0.0211)	0.487*** (0.0188)	0.307*** (0.0237)	0.471*** (0.0204)
Constant	-1.282*** (0.162)	-0.343* (0.147)	-0.355* (0.145)	-1.009*** (0.148)	-0.327* (0.143)
Observations	2549	2830	2771	2858	2843
R <sup>2</sup>	0.296	0.278	0.239	0.282	0.244

Standard errors in parentheses

\*  $p < 0.05$ , \*\*  $p < 0.01$ , \*\*\*  $p < 0.001$

Table 3: GVC effect with betweenness centrality



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# Results

- Both eigenvalue and random walk centrality have positive effect
- Betweenness not significant
- Having many connections matters for productivity, while being a "bridge" for other industries does not seem to matter

# Results – GVC as mediator

	(1)	(2)
Dep. Variable:	Eigencentality	TFP
Intangibles	0.9151*** (0.0579)	0.1039*** (0.0094)
Eigencentality		0.9205*** (0.0124)
Constant	-18.1823*** (0.4793)	3.8519*** (0.1980)
Observations	2951	2951

\*  $p < 0.05$ , \*\*  $p < 0.01$ , \*\*\*  $p < 0.001$

Table 5: Mediation analysis

	(1)	(2)
	Intangibles	Eigencentality
Direct effect	0.1039*** (0.0094)	0.9205*** (0.0124)
Indirect effect	0.8423*** (0.0071)	
Total effect	0.9462***	
Proportion total effect mediated	0.8902***	
Ratio indirect/direct effect	8.1068***	
Ratio total/direct effect	1.1234***	

Table 6: Direct, indirect and total effect

# Conclusions

- We empirically investigated the impact of intangibles and GVC participation on productivity for the period 2000-2014
- We found evidence in favor of an effect of intangibles and GVCs as drivers for productivity
- Also two two different channels through which intangibles affect productivity: one direct and one indirect, via the mediation of GVC.



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# Thank you