











Dynamic Reporting of Intangbles, A three continental approach. *Here:* Cases of German Companies

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- 1. Regulation on intangibles within EU legislation on financial accounting
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- 3. Case study "Intellectual Capital Report" within Management Commentary
- 4. Case study "Sustainability Report"
- 5. Case study "Integrated Report"



1. Regulation on intangibles within EU legislation on financial accounting

Financial reporting according to EU legislation

Fourth Company Law Directive on annual accounts:

Companies can choose to disclose non-financial information on environmental, social and other aspects of their activities.

- Requirements are unclear and ineffective and applied in different ways in different Member States.
- Fewer than 10% of the largest EU companies disclose such information regularly.
- Some Member States have introduced disclosure requirements that go beyond the Fourth Company Law Directive:
 - UK introduced legislation in 2006 (now being updated),
 - Sweden adopted legislation in 2007,
 - Spain in 2011,
 - Denmark amended its legislation in 2011,
 - Update in France in May 2012



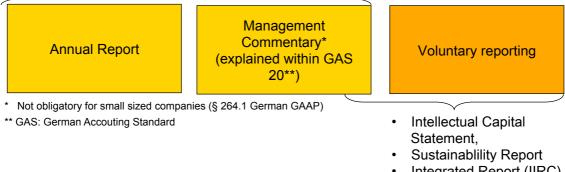
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1. Regulation on intangibles within EU legislation on financial accounting

German introduced legislation in 2005

Financial Reporting standardized by accounting rules



Integrated Report (IIRC)

Obligatory information within Management Commentary referring to intangilbes as well as social and environmental dimension for **large corporations**

- > Analysis of the business performance considering non-financial indicators
- Future development of the company with its key resources and risks



1. Regulation on intangibles within EU legislation on financial accounting

EU Strategies

COM(2013) 207, Strasbourg, 16th April 2014: Proposal for a Directive of the European Parliament and of the Council: amending Council Directives 78/660/EEC and 83/349/EEC as regards disclosure of nonfinancial and diversity information by certain large companies and groups.

Objective: increase EU companies' **transparency and performance on environmental and social matters**, and, therefore, tor contribute effectively to long-term economic growth and employment.

The Directive does not require companies to comply with Integrated Reporting.

Integrated Reporting is about the integration by companies of financial, environmental, social and other information in a comprehensive and coherent manner.



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2. The Capitals according to ICS, SR and IR

Intellectual Capital Statement	Sustainability Report	Integrated Report
Human Capital		Human Capital
	Social KPI	 Social and
 Relational Capital 		Relationship Capital
	 Ecological KPI 	Natural Capital
 Structural Capital 		Manufactured Capital
	Economic KPI	 Financial Capital



3. Case study "Intellectual Capital Report" within Management Commentary (1): Kali + Salz

Separate chapter about "Important Non-Financial Matters" and "R&D"

Strategy for dealing with sustainability matters (1 page)

R&D (4 pages):

- Goals and main focuses of R&D Activities
- Use of external R&E Know-How (e.g. cooperations)
- Research personnel and research costs and development-related capital expenditure,
- Research and development projects and results including brand portfolio and patents

Human Capital (5 pages):

- personnel policy and management
- Employees (expenses, age structure)
- training figures,
- · personnel development and
- work safety

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Source: K+S: Financial Report 2012, pp. 72ff.

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3. Case study "Intellectual Capital Report" within Management Commentary (2): Volkswagen

Separate chapter about "Value-enhancing Factors – Responsibility and sustainability along the entire value chain" (34 pages)

- Corporate Social Responsibility und Sustainability (3 pages)
- Research and development (5 pages)
- Procurement (4 pages)
- Production (4 pages)
- Sales and Marketing (3 pages)
- Employees (7 pages)
- Information Technology (0,5 page)
- Environmental Management in the group (7,5 pages)

Source: Volkswagen: Annual Report 2012, pp. 192ff.



4. Case study "Sustainability Report": BMW

BMW Group complies among others with the ten principles of the UN Global Compact and GRI Index

Structure:

- Sustainable Management (19 pages)
- Product Responsibility (21 pages)
- Group-wide Environmental Protection (18 pages)
- Supply Chain Management (8 pages)
- Employees (24 pages)
- Corporate Citizenship (before: Society) (15 Pages)

Assurance Report (2 pages), GRI Index (3 pages) and UN Global Compact (2 pages)

Source: BMW: Sustainable Value Report 2012 (http://www.bmwgroup.com/bmwgroup_prod/e/0_0_www_bmwgroup_com/verantwortung/svr_2012/index.html)



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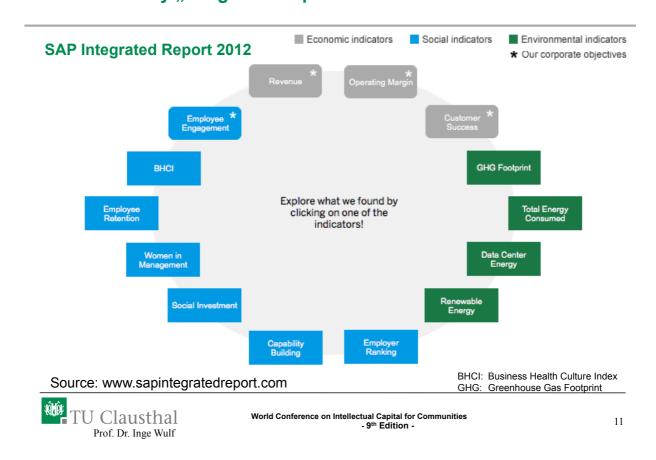
5. Case study "Integrated Report": SAP

SAP Integrated Report 2012

- The IR contains a comprehensive and integrated presentation of the performance 2012 based on financial and non-financial measures.
- The Annual Report 2012 conprising information required by accounting and disclosure standards is published separately.
- The managment report is complying to German Commercial Code as well as to IFRS Practice Statement Management Commentary.
- The social and environmental information included in the IR is prepared in accordance with the guidelines of the Global Reporting Initiative (GRI)

Source: www.sapintegratedreport.com





5. Case study "Integrated Report": SAP

5. Clustering of Capitals?

ICS	Summary of analysed companies	IR		
Structural Capital	Financial ratios	Financial Capital		
	Supply chain, Products and R&D	Manufactured Capital		
	Sustainability: Emission and waste			
	as well as Energy Energy	Natural Capital		
Human Capital	 Employees as well as Health and Safety 	Human Capital		
Relational Capital	 Production & Marketing 			
	5	Social and		
	Corporate Social Responsibility	Relational Capital		



Questions?



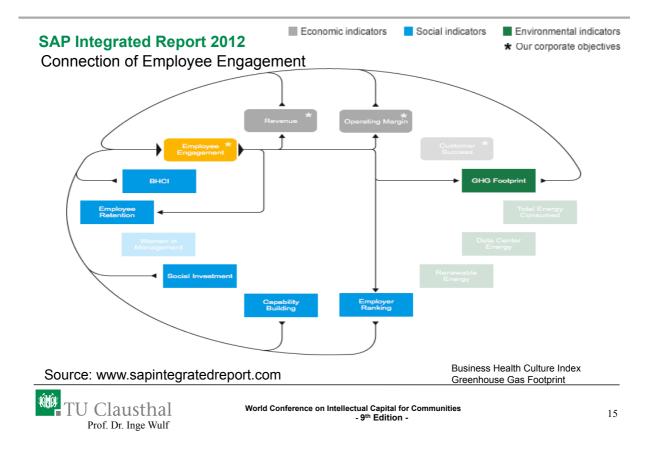
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End



5. Case study "Integrated Report": SAP



5. Case study "Integrated Report": SAP

			Performance ~		Information My Download Center	
combined Management Report						
General Information About This Management	»	Employees and S	Social Investment	+ »	Risk Report	
Report		Energy and Emis	sions	+ »	Supplementary Report	
/ision, Mission and Strategy	»	Measures Cited in This Report			Outlook	
Business Activity and Organization	>>	Economic Conditions »			Performance Statements	
Portfolio of Products, Solutions, and Services	+ »	Assets, Finances, and Operating Results »				
Sales, Marketing, and Distribution	»	Assets, Financial Position, and Income of SAP AG »			Consolidated Financial Statements IFRS	+
Customers	+ »				Management's Annual Report on Internal Co	ntrol
Research and Development	»	Overall Financial Position »			Non-Financial Notes	
Partner Ecosystem	»	Corporate Govern	nance	+ »	Recognition	
		Information Conc	erning Takeovers	»		
Acquisitions	>>	Opportunity Repo	ort	»		
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Of our employees are highly engaged. We take employee engagement seriously – in fact, we made it		Of greenhouse gas emissions in 2012. We reduced our emissions compared to 2011, despite significant			people, and protect natural resources.	



Source: www.sapintegratedreport.com World Conference on Intellectual Capital for Communities - 9th Edition -

5. Case study "Integrated Repor	Performance Statements Non-Financial Notes t":		
SAP	Select >		
	(1) General information about the non-financial Indicators		
	(2) Greenhouse Gas Footprint		
	(3) Renewable Energy		
	(4) Data Center Energy		
	(5) Total Energy Consumed		
	(6) Water		
	(7) Waste		
	(8) Employee Retention		
	(9) Women in Management		
	(10) Senior Management hired from the local Community		
Source: www.sapintegratedreport.com	(11) Business Health Culture Index		
TU Clausthal Prof. Dr. Inge Wulf	(12) Employee Engagement		
	(13) Customer Success	17	