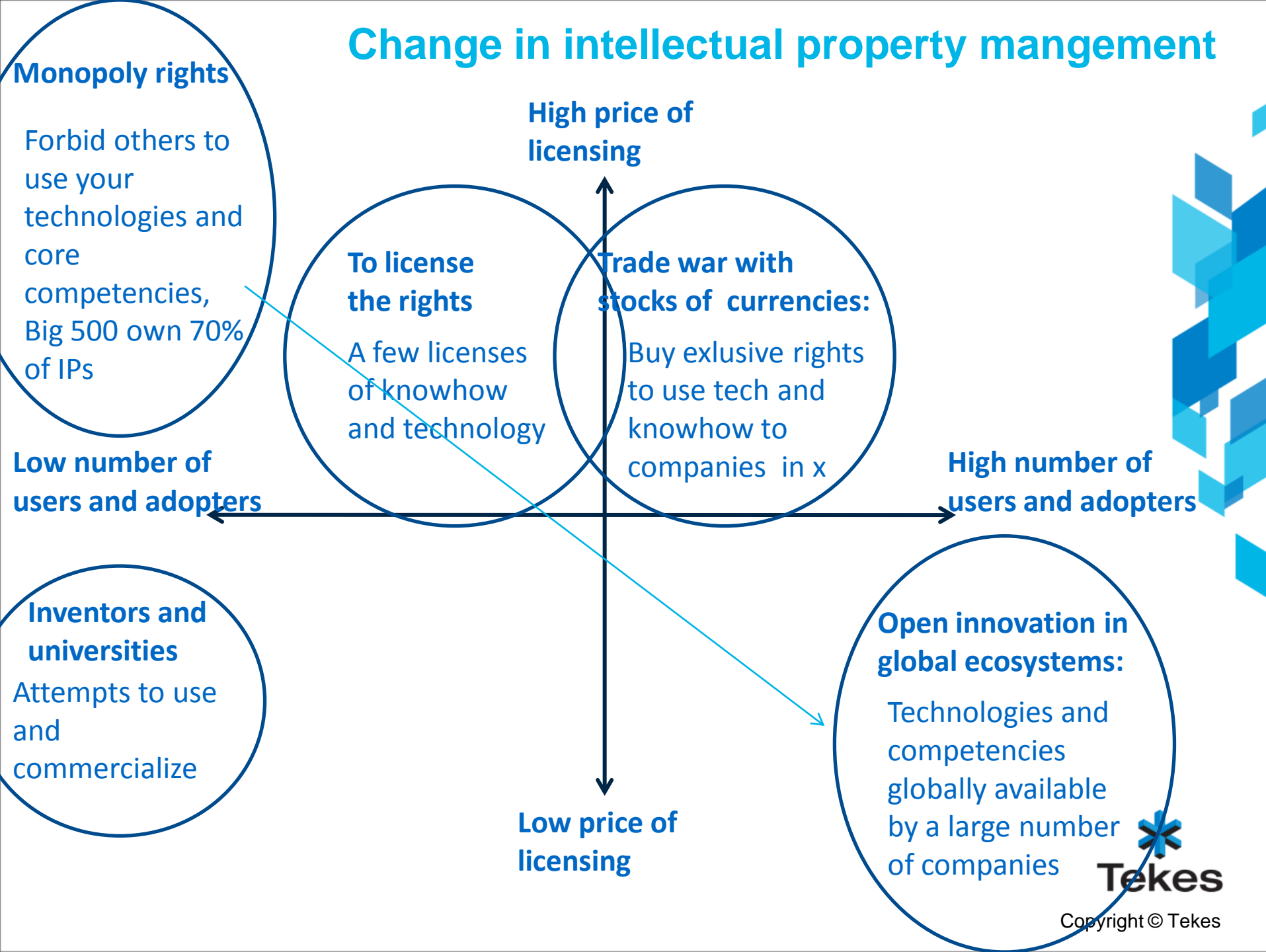


Change of the global value chains: Tekes Technology, Knowhow and Ecosystem Access Program (TAP)

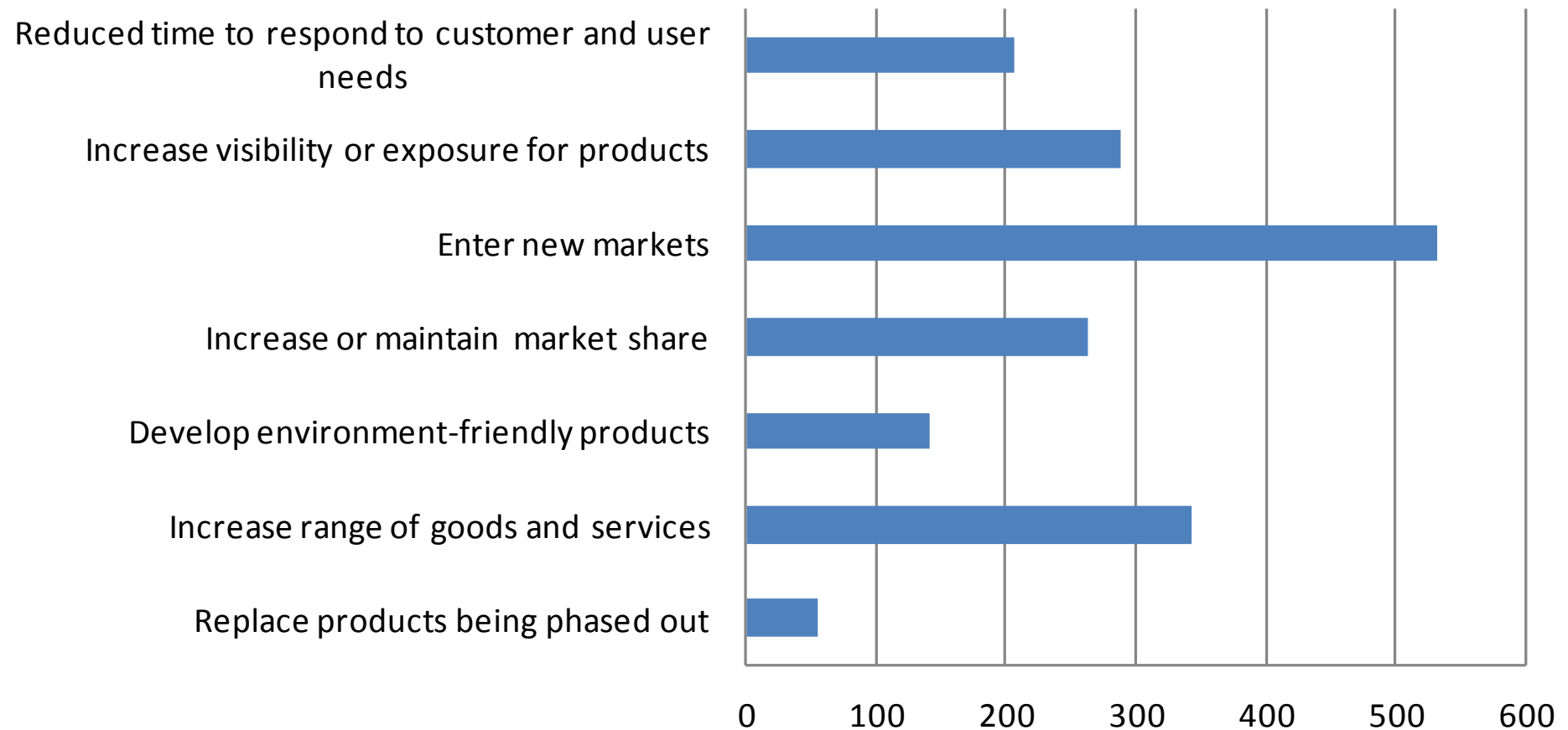
Raine Hermans, PhD, Adj. Prof.
Services and intangibles

Change in intellectual property management



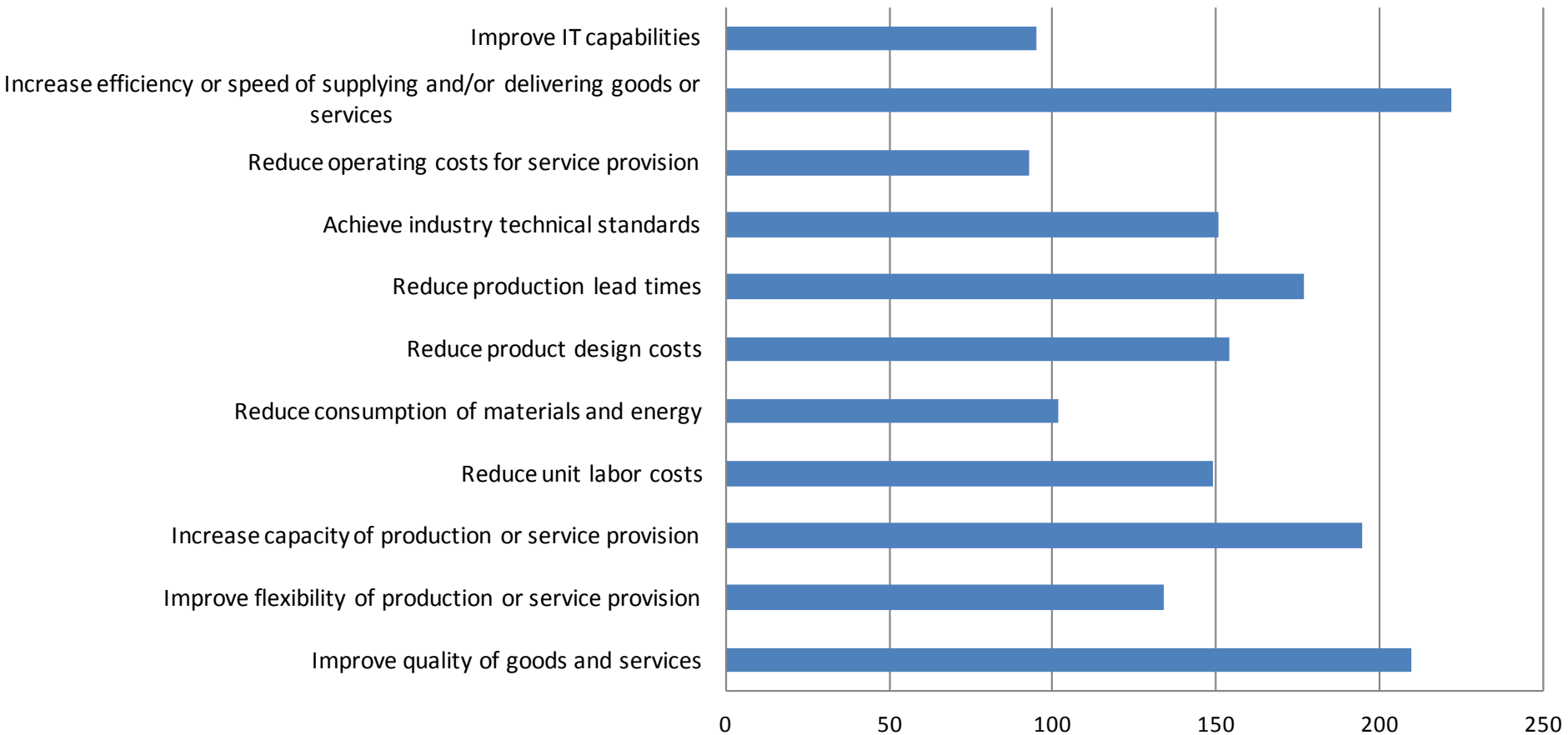
Tekes TAP Survey: 8. Please indicate needs for technology and know-how transfer relevant, or of potential future interest to your business (tick one or more of the options below).

Needs for technology and know-how transfer: Competition, demand, and markets



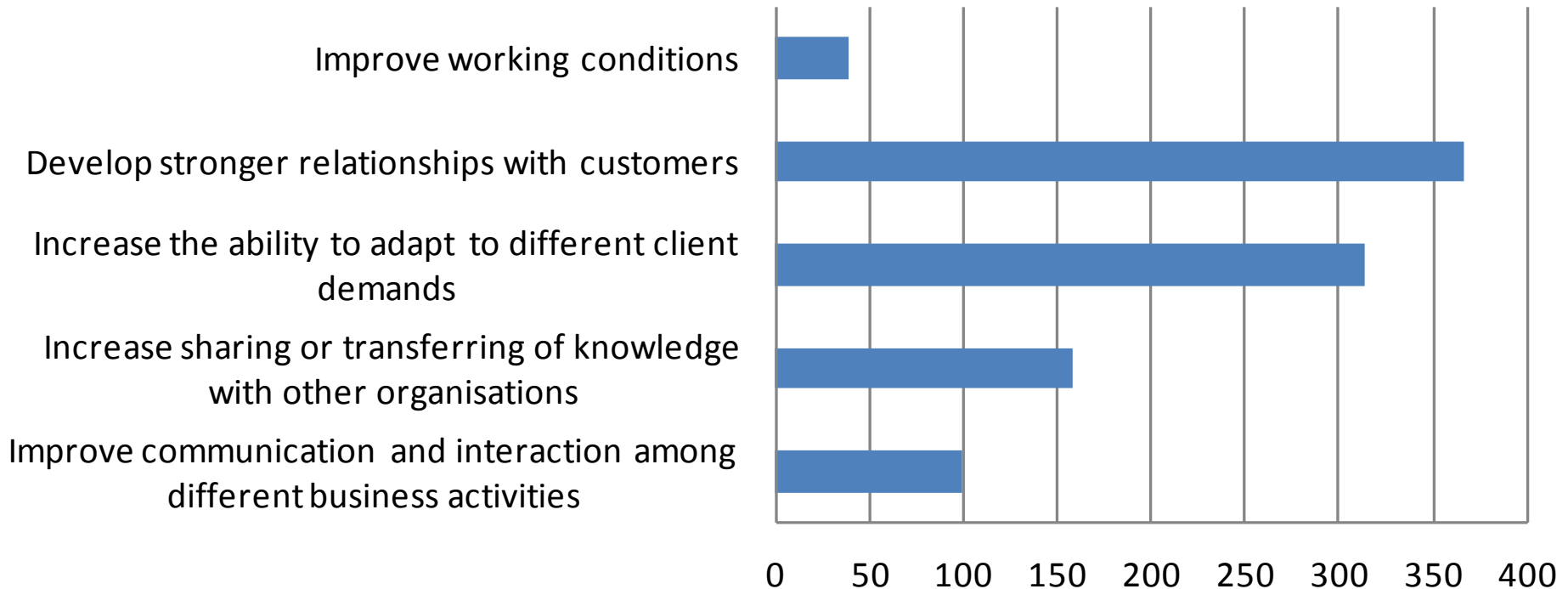
Tekes TAP Survey: 8. Please indicate needs for technology and know-how transfer relevant, or of potential future interest to your business (tick one or more of the options below).

Needs for technology and know-how transfer: Production and delivery



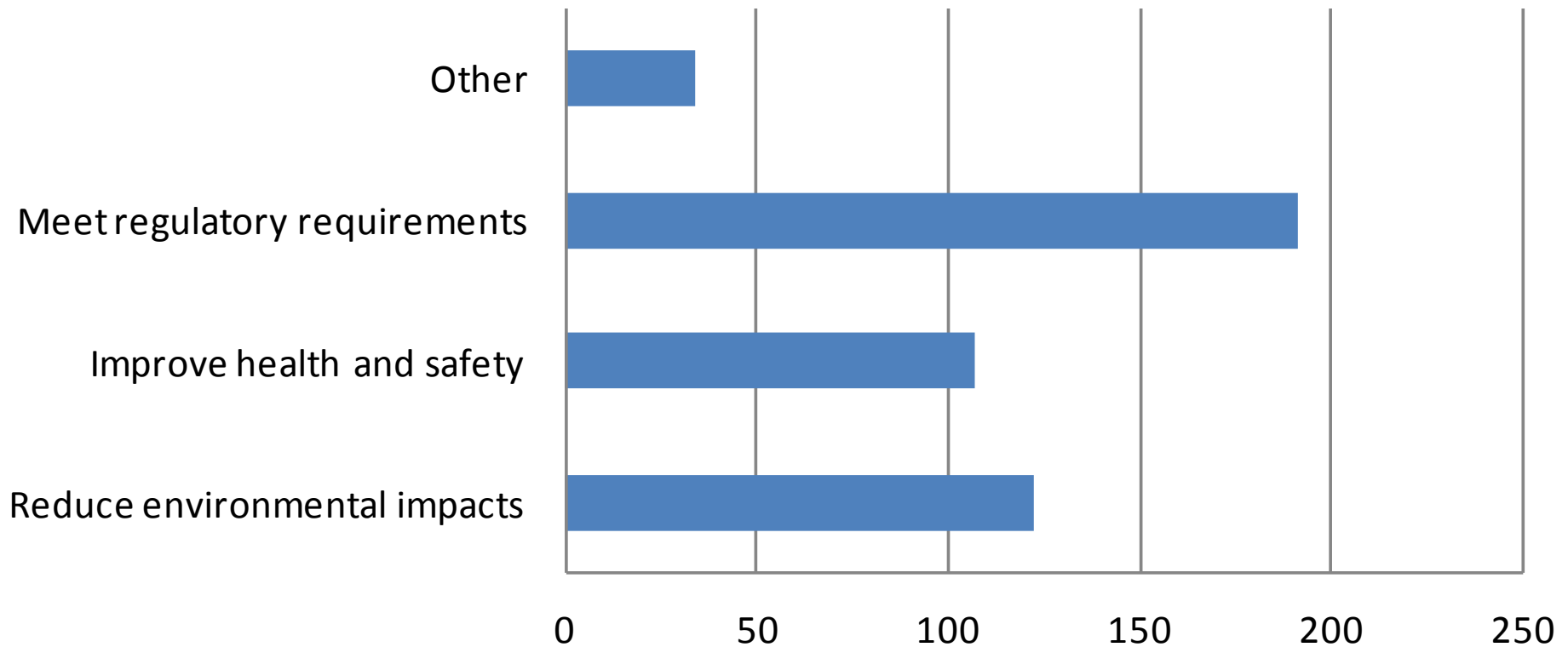
Tekes TAP Survey: 8. Please indicate needs for technology and know-how transfer relevant, or of potential future interest to your business (tick one or more of the options below).

Needs for technology and know-how transfer: Workplace organisation

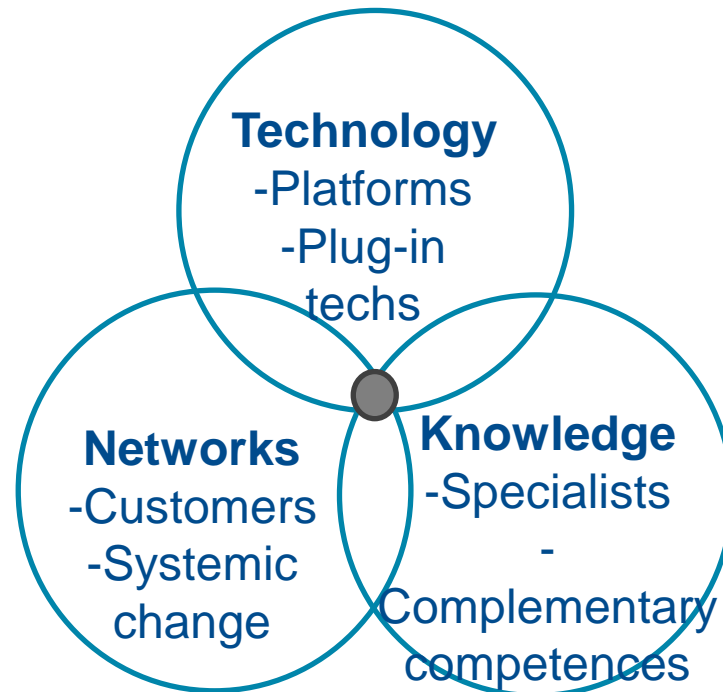


Tekes TAP Survey: 8. Please indicate needs for technology and know-how transfer relevant, or of potential future interest to your business (tick one or more of the options below).

Needs for technology and know-how transfer: Other



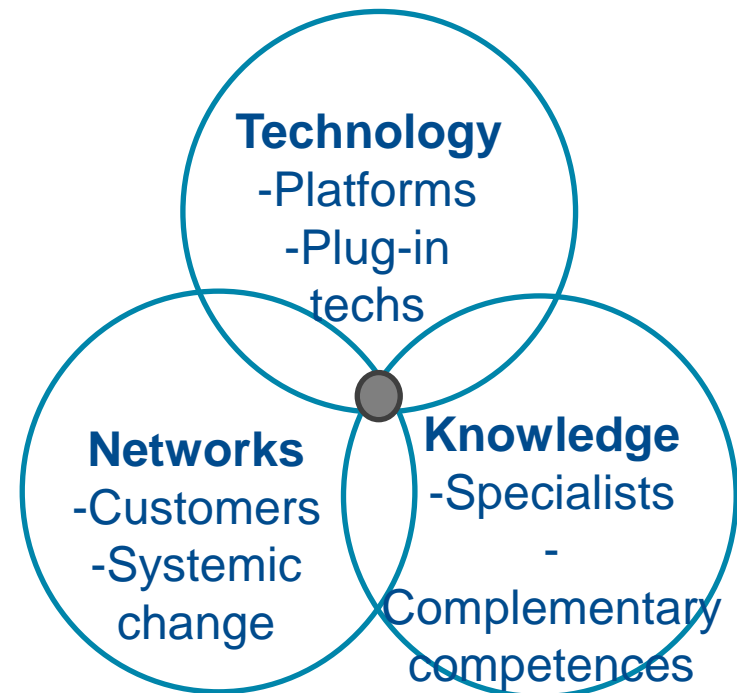
Technology, knowhow & ecosystem Access Program (TAP)





Technology, Knowhow Ecosystem Access Program (TAP)

TAP – Objectives

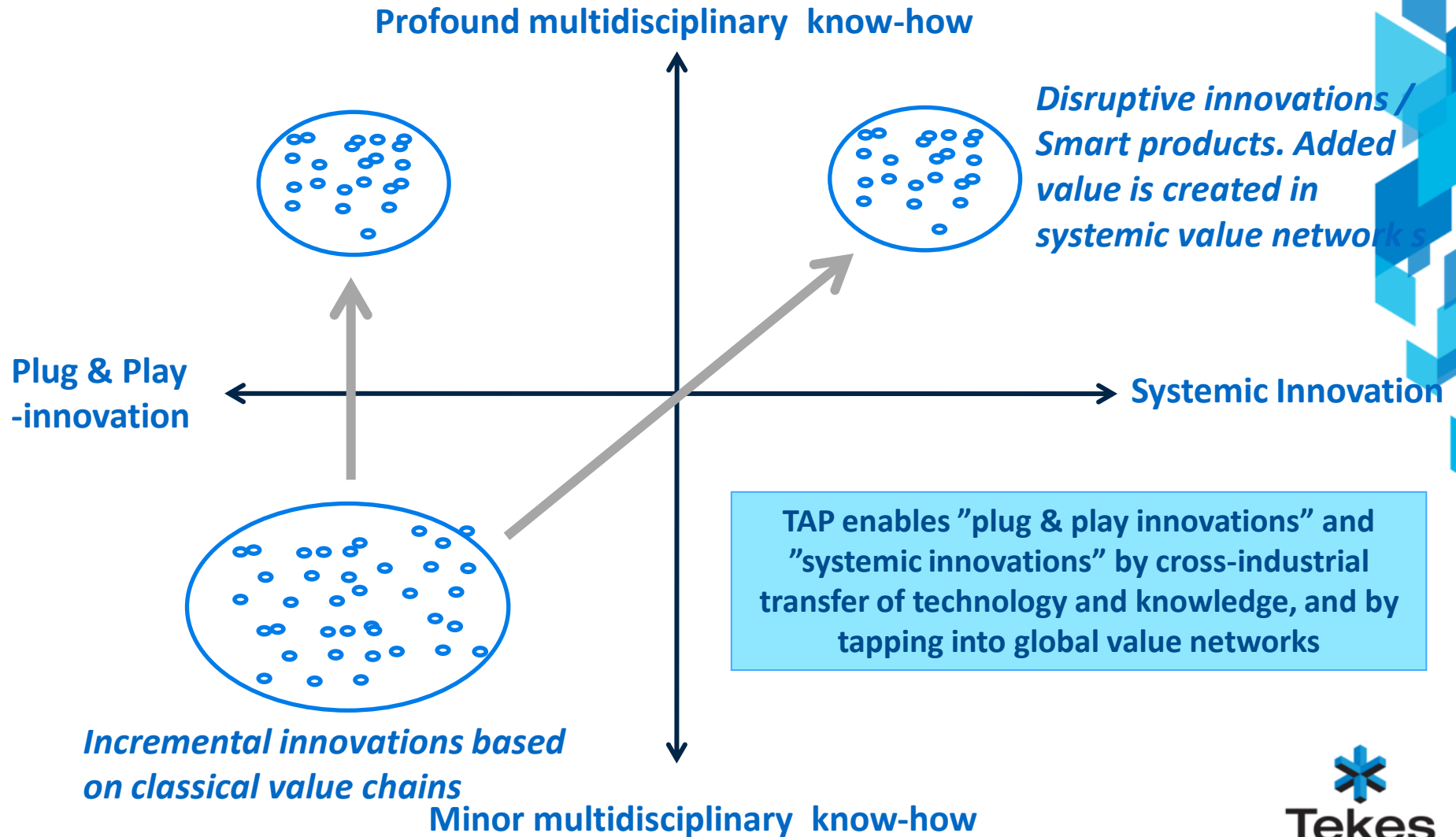
1. Fast track R&D
2. Low-cost R&D
3. Entry to new markets



TAP – Program development process

1. IP transfer/ license					
2. Project Planning (Market – Feasibility studies, early stage)					
3. Joint R&D					
4. New market entry					
5. Depositors as customers/ distributors					
6. Project development & features for product/ services					
7. Training (of SME's & intermediators)					
	Locations (INKA: Innovative Cities)	Themes (Programs e.g. EVE, Smart water)	Demo- platforms (e.g. Kalasatama, Smart Grid)	Horisontal services (e.g. Public innovation services)	Networks (e.g. SHOKs) 

TAP enables new cross-industrial innovations and enhances transition from classical value chains to systemic value networks



Model of System-level Change & TAP

Socio-technical landscape
(Business environment)

Socio-technical regime
(existing value chains)

- Industries
- Science
- Culture
- Policy
- Technology
- Markets

Creative destruction

(TAP) enables new cross-industrial innovations and enhances transition from classical value chains to systemic value networks

SMEs
Niche innovations
Local experiments
Frontrunners

Time



Geels & Schot (2007), Rotmans (2011), Palmberg & Koivisto (2011) etc.

Technology, knowhow & ecosystem Access Program (TAP)

Companies with
limited R&D
capacity

Companies with
high R&D
capacity



TAP offering to SMEs: Low-cost fast track to new markets

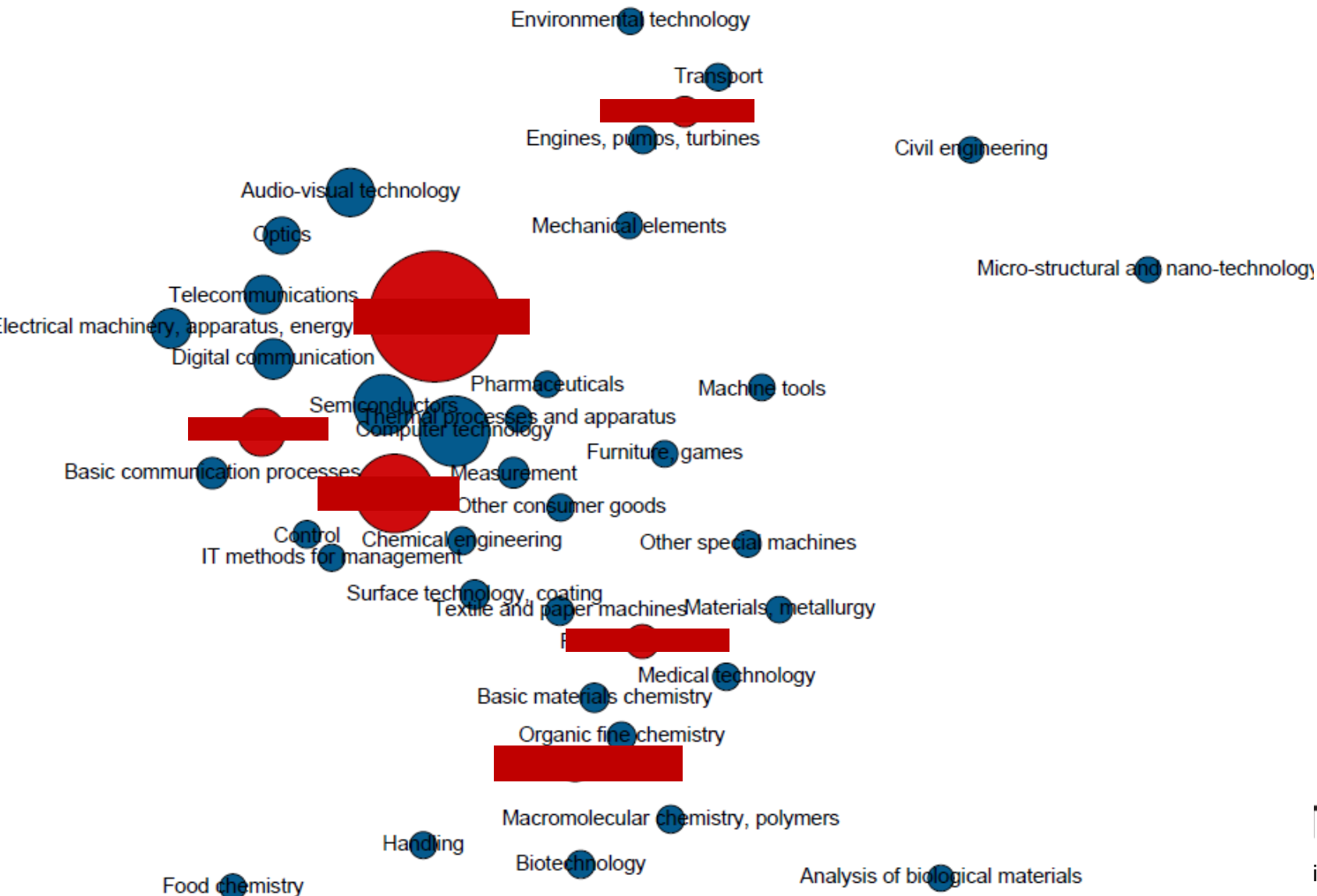
Possible TAP offerings to SME segments:

Low-tech. Manufacturing

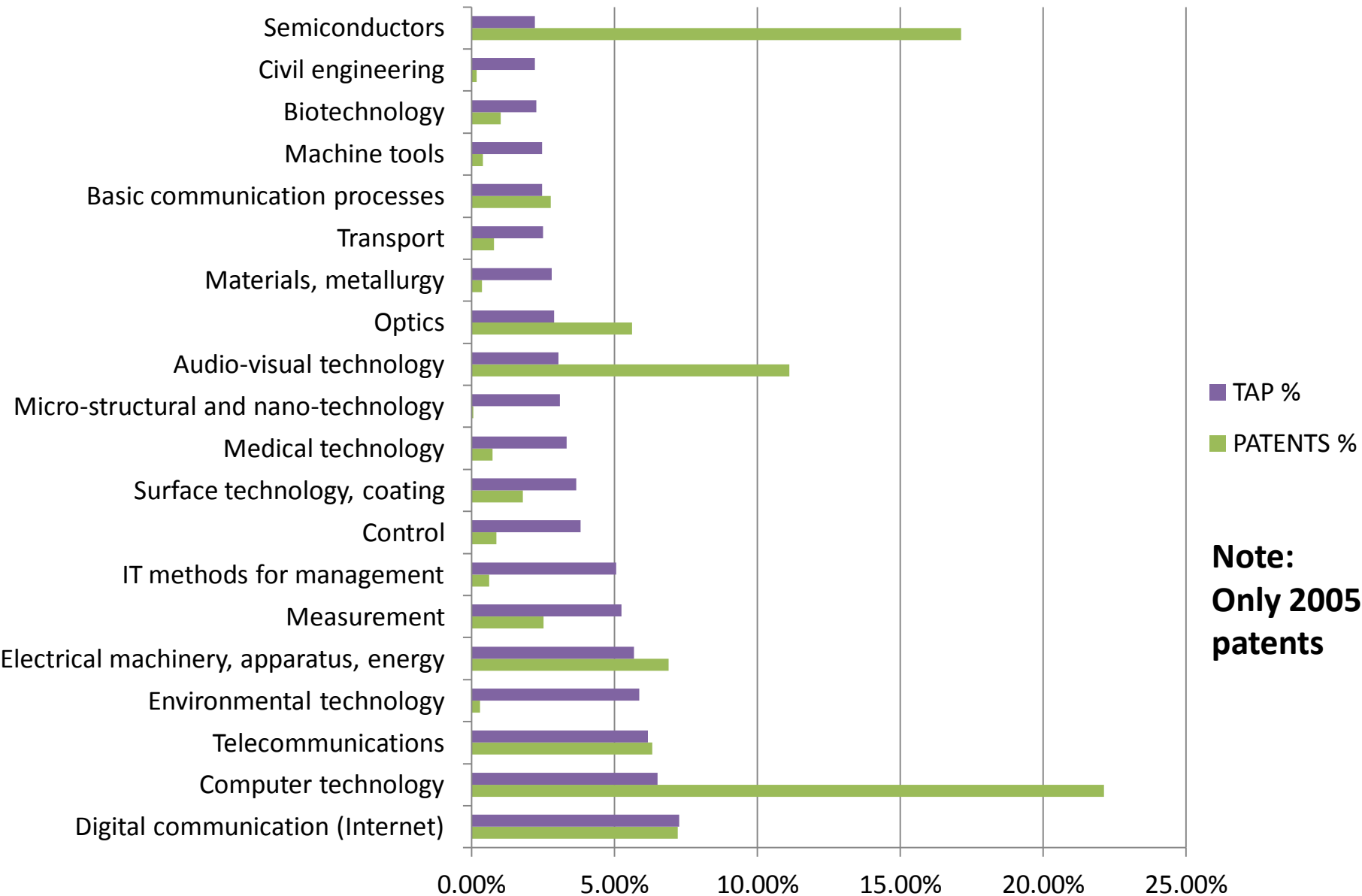
Medium tech. Emerging opportunities based on technology platforms

High tech. Grand challenges, bigger platforms for solving grand challenges

Initiative to open innovation platform with some multinationals: year 2005 – IPC patent classes



Matching needs and technology supply: SME needs in TAP and patents in open innovation platform TOP 20



Matching needs and technology supply:

SME needs in TAP and patents in open innovation platform TOP 21-35

