



### Intangibles of the public sector, Modelling, valuation and contribution to economic growth

### How to « valorize » intangibles of the public sector Danielle Bourlange, general director APIE







Paris 6th June 2013



### **Agency for public intangibles of France**

- Who are we?
  - Agency depending from the ministry of economy, finances and foreign trade
  - Created in 2007 to value public intangible assets
  - Mainly composed of
    - Legal experts, specialized in IP right
    - Marketing experts





### Agency for public intangibles of France

Great diversity of intangible assets

# Trade marks

**Patents** 

Know-how

**Internet domain names** 

Software

**Cultural resources** 

Intellectual property rights

Public sector information





Intellectual Capital for Communities

## Agency for public intangibles of France

- **Our missions**?
  - Contribute to the modernisation of the administration
  - → Unlock the potential of public intangible assets for the economy as a whole
    - **Create an interaction with the surrounding environment**





### **Public brand names**

- Reinforcing the relationship with users of public services by developing a strategy regarding to public brand names
  - Giving sense, asserting its values
  - Becoming a reference for users
  - Manner of differentiation
  - A guarantee of quality and neutrality
  - Federate public agents around common values



Public trademarks can also contribute to the attractiveness of a territory







muséextrême

NIVERSITÉ





## **Re-use of public sector information**

#### **Open data : 3 main objectives**







- Management of public agents' intellectual capital
  - Ensure the continued existence and transmission of specific public expertise
  - Favor the appropriation by third parties of public sector expertise
  - Protect administrations against misappropriations of their knowledge
  - Generate additional revenues to finance public missions











### **Unique and historical places**

- Authorizing access to unique and historical places for
  - Shooting movies
  - Private events











### **Research fields**

 Measurement of the impact of disseminating public intangibles on a local territory

- Development of tools measuring the quality of public intangibles
  - Identification of 63 components of the public intangible capital covering relational, structural and human capital
  - Promotion of intellectual capital indicators in public annual reports





### **Research fields**

- Reporting on public intellectual capital : survey
  - Survey conducted amongst 460 public entities from which 190 replied (April 2013)
    - <u>Question</u>: "Does your entity include objectives relating to its intellectual capital in its annual performance report?"



 <u>Question</u>: "Does your entity's management dash board contain indicators relating to its intellectual capital?"







### **Research fields**

### Reporting on public intellectual capital : survey

- <u>Question</u> : "what degree of importance does your entity grant to the following aspects relating to its intellectual capital?" (10 proposals)
- <u>Result</u>:

	- User satisfaction
Тор	<ul> <li>Reputation and notoriety</li> </ul>
	<ul> <li>Knowledge and expertise</li> </ul>
	-Innovation of procedures
Flop	<ul> <li>Intellectual property rights</li> </ul>
	<ul> <li>Passing on expertise with third parties</li> </ul>





# **QUESTIONS?**



Agence du patrimoine immatériel de l'État

http://www.economie.gouv.fr/apie



World Conference on Intellectual Capital for Communities - 9th Edition -