### Assessing Complementarity Effects of Intangible Capital

#### Andrés Barreneche

EUROPEAN CHAIR ON INTELLECTUAL CAPITAL MANAGEMENT & PESOR

andres.barreneche-garcia@u-psud.fr

Research Advisor: Professor Ahmed BOUNFOUR

The Fourth International Doctoral Consortium on Intellectual Capital Management

May 25, 2011





### **1** Introduction

### **2** Defining IC Indices to Compare Creative Cities

Dataset A: Eurostat + OECD Dataset B: OECD + PwC Preliminary Observations

3 Structural Patterns in Complex Innovation Systems Network Analysis Using CIS Data

### Complementarity

*"Complementarity involves the interactions among changes in different variables."* 

"[It] gives rise to system effects, with the whole being more than the sum of the parts."

"When choice variables are complementary, any environmental change that increases the attractiveness of raising one of the variables tends to result in all of them being increased. This gives rise to systematic, predictable patterns in how the choices move in response to environmental changes."

[Roberts, J., 2008]

## Part I Defining IC Indices to Compare Creative Cities

### Why we need indices

We need to somehow elucidate performance of the complex systems which define creative cities.

- Benchmark.
- Foster creative imitation of effective policies.

### Criticism

"[T]hose constructing suitable indices are confronted with a number of key challenges not least of these being what variables to include and how to aggregate them into a composite index for ranking purposes."

"[I]ndices perform poorly as a policy-making tool in terms of their ability to predict and rank national economic performance."

[Berger, T. and Bristow, G., 2009]

### **Quantitative Approach**

- 1. *Principal-component Factor Analysis* identifies factors which represent the common variance in the data.
  - **1.1** We classify variables in factors (groups) of common correlations. We then interpret these factors based on their key variables.
  - **1.2** We create associated indices (factor scores) for each city based upon the resulting structure of factors.
    - The weight of a variable in the index is determined by the correlation with the factor.
- 2. We proceed to define econometric models which include these indices as independent variables and GDP per capita as the dependent variable. We use regressions to check the pertinence of each index in terms of economic output.
- 3. We then rank cities using the significant portion from the dataset, i.e., employing the index/indices with a significant statistical correlation with GDP per capita.

### [Eurostat + OECD] – Dataset A

#### Sources

- (32) Indicators [2003-2010]: Eurostat (Urban Audit & Regional Statistics)
  - (8) Science, Technology and Education
  - (9) Economic Variables
  - (7) Environment/Health and Culture
  - (7) Demographics
- (3) Output and Control Variables [2005]:
   OECD (Competitive Cities in the Global Economy)

### 20 Cities

1.	Barcelona	7.	Helsinki	13.	Milan	19.	Valencia
2.	Berlin	8.	Lille	14.	Munich	20.	Vienna
3.	Budapest	9.	Lisbon	15.	Paris		
4.	Copenhagen	10.	London	16.	Rome		
5.	Frankfurt	11.	Lyon	17.	Stockholm		
6.	Hamburg	12.	Madrid	18.	Turin		

### [Eurostat + OECD] - Factor Analysis

	F1	F2	F3	F4	F5
patents		x	x		
hpatent		х			
gerd		х			
patentsict		х			
researchers	х				
hrst	х				
students				х	
qual		х			
empcom			х		
empfinan			х		
empindce	х				
empindgp	х		х		
empthr	x				
empself	x				
ictmanu		х			х
ictserv	х				
ictcont	х		x		
ozone	x				
hospital				х	
sunshine			х		
cinema			х		
museums					х
libraries					х
theatres	х				
popchange		x		x	
age1564	х				
nateu		х			
femmales				х	
fertility	х				
natprop		х			
natnoneu		х			

Five factors explain 75.58% of total variance.

The table shows the relationship with each factors with the variables.

X: Denotes relatively high, *positive* correlation with the factor.X: Denotes relatively high, *negative* correlation with the factor.

Based on this data, the factors can be defined as follows:

F1: Human Capital (S&T) + Service Economy

- F2: Diversity + Structural Capital
- F3: Tertiary & Finance
- F4: Hospitals, Students, Dec. Population
- F5: Culture + ICT Manufacture

### [Eurostat + OECD] - Regressions: Setup

#### **Output and Control Variables**

Туре		Context	Code
Output	GDP per capita in PPPs (USD)	Metropolitan	GDP
Control	Employment Rate (%)	Metropolitan	EMP
Control	Labor Productivity (USD)	Metropolitan	PROD

#### Definitions

Model	Expression
1	$GDP_i = \sum_{j=0}^5 \beta_j F_{ji} + c + \epsilon$
2	$GDP_i = \sum_{j=0}^{5} \beta_j F_{ji} + \beta_6 EMP_i + c + \epsilon$
3	$GDP_{i} = \sum_{j=0}^{5} \beta_{j}F_{ji} + \beta_{6}EMP_{i} + \beta_{7}PROD_{i} + c + \epsilon$

### [Eurostat + OECD] - Regressions: Results

VARIABLES	Coefficients					
	Model 1	Model 2	Model 3			
E1	.0328**	.0342**	.0185***			
ΓI	(.0125)	(.0148)	(.0037)			
F2						
50	.0476***	.036**				
F3	(.0104)	(.0121)				
F4						
F5						
FLID		.0118**	.0076***			
EMP		(.0053)	(.0018)			
DDOD			.772***			
PROD			(.0724)			
	4.496***	3.410***				
c	(.0175)	(.489)				
Obs.	20	20	20			
R-sq.	0.47	0.62	0.96			
Note: Robust standard errors in parentheses						

F1 (Human Capital + Service Economy) has a significantly positive correlation with GDP per capita. This effect remains consistent in all the models.

 F3 (Commercial Economy) has a positive and significant relationship. However, this effect is lost when considering productivity levels.

Note: Robust standard errors in parentheses \*\*\* p < 0.01, \*\* p < 0.05, \* p < 0.1

### [Eurostat + OECD] – Rankings

	Criteria					
	HC+SE Index	Productivity	Employment	GDP per Capita		
Copenhagen	1	13	3	10		
Stockholm	2	10	5	4		
Paris	3	2	16	2		
London	4	1	9	1		
Helsinki	5	12	8	8		
Lyon	6	3	14	6		
Munich	7	11	4	7		
Berlin	8	19	20	20		
Frankfurt	9	9	10	9		
Lille	10	15	19	17		
Vienna	11	4	13	3		
Hamburg	12	8	15	13		
Lisbon	13	16	12	15		
Madrid	14	14	7	14		
Budapest	15	18	2	18		
Valencia	16	20	18	19		
Barcelona	17	17	17	16		
Rome	18	5	11	11		
Turin	19	7	6	12		
Milan	20	6	1	5		

### [OECD + PwC] – Dataset B

#### Sources

- (18) Indicators [2003-2010]: PRICEWATERHOUSECOOPERS & OECD (Metropolitan and Regional Statistics)
  - (9) Science and Technology
  - (5) Human Capital
  - (4) Demographics
- (3) Output and Control Variables [2005]:
   OECD (Competitive Cities in the Global Economy)

#### **16 Cities**

1.	Berlin	7.	Madrid	13.	Stockholm
2.	Chicago	8.	Mexico City	14	Sydney
3.	Houston	9.	New York		byuncy
4.	Istanbul	10.	Paris	15.	Tokyo
5.	London	11.	San Francisco	16.	Toronto
6.	Los Angeles	12.	Seoul		

	F1	F2	F3	F4
copat	Х			
dofp		х		х
fodp		х		
patapp	Х			
copat-national				х
copat-foreing		х		
patappict	Х			
рор			х	
class		X		
entrepreneur	Х			
libraries		х		
educ	Х			
uni	Х			
rnd	Х			
tertiary	Х			
vehicles	Х			
murder			X	
doctors			х	

Four factors explain 76.16% of total variance.

Based on this data, the factors can be defined as follows:

F1: Human Capital + Structural Capital
F2: Transfer of Structural Capital
F3: Demographics
F4: Domestic-centered Structural
Capital

#### **Output and Control Variables**

Туре		Context	Code
Output	GDP per capita in PPPs (USD)	Metropolitan	GDP
Control	Employment Rate (%)	Metropolitan	EMP
Control	Labor Productivity (GDP per worker, USD)	Metropolitan	PROD

### Definitions

Model	Expression
1	$GDP_i = \sum_{j=0}^4 \beta_j F_{ji} + c + \epsilon$
2	$GDP_i = \sum_{j=0}^{4} \beta_j F_{ji} + \beta_5 EMP_i + c + \epsilon$
3	$GDP_i = \sum_{j=0}^{4} \beta_j F_{ji} + \beta_5 EMP_i + \beta_6 PROD_i + c + \epsilon$

### [OECD + PwC] - Regression: Results

VARIABLES	Coefficients				
	Model 1	Model 2	Model 3		
F1	.4037** (.0551)	.3982** (.03911)	.1331*** (.0299)		
F2	.1453* (.0623)	.1358* (.0666)	.0607* (.0275)		
F3					
F4					
EMP		.0269** (.0070)	.0118*** (.0027)		
PROD			.7921*** (.0773)		
с	10.389*** (.0665)		5.904*** (.3093)		
Obs.	16	16	16		
R-sq.	0.78	0.83	0.99		

Note: Robust standard errors in parentheses  $^{***} p < 0.01, ^{**} p < 0.05, ^* p < 0.1$ 

- F1 (Human & Structural Capital) is highly significant in the three regressions. Its coefficient is greater in magnitude than that of the HC+SE in the previous dataset.
- F2 (Transfer of Structural Capital) reports a slight significance.
  - Its coefficient's value is less than a half in comparison to F1, meaning the relationship between the H&SC index and GDP per capita is stronger.

			Criteria		
	H&SC	H&SC & SC Transfer	Productivity	Employment	GDP per Capita
San Francisco	1	2	1	3	1
Stockholm	2	1	8	10	8
Los Angeles	3	6	3	6	6
New York	4	5	2	7	2
Chicago	5	8	7	9	5
Paris	6	4	6	14	7
Tokyo	7	13	11	5	11
Houston	8	9	4	8	3
Toronto	9	3	12	12	10
Seoul	10	14	14	2	14
Sydney	11	7	9	4	9
Berlin	12	12	13	16	13
Madrid	13	10	10	11	12
London	14	11	5	13	4
Istanbul	15	16	16	15	16
Mexico City	16	15	15	1	15

### **Preliminary Observations**

- 1. The Intellectual Capital perspective can help improve the framework for classifying cities and building indices.
  - E.g., European cities oriented towards service economies tend to have higher levels of human capital.
- 2. Among all variables considered, those pertaining to *Human Capital* are essential to the "best" indices.
- 3. These indices complement Employment and Productivity rankings in the explanation of the success of creative cities.
- 4. Further studies should explore other output variables and data grouping techniques.
- 5. Poorness and heterogeneity of the data remains a big issue. More surveys and standardization is needed,

# Part II Structural Patterns in Complex Innovation Systems

### The Open Innovation Paradigm

"The use of purposive inflows and outflows of knowledge to accelerate internal innovation, and to expand the markets for external use of innovation, respectively." [Chesbroug et al., 2006]

 Systemic Qualities: Involves various agents: firms, universities, public institutions...

### The Concept of Innovation Systems

"The network of institutions whose activities initiate, import, modify and diffuse new technologies." [Freeman, 1987]

Applied by World Bank and OECD in policy directives.

### Background 2/2

Whereas the IS approach is network-oriented, most studies on innovation are input-output based.



> This framework does not consider complementarity effects.

#### How to measure Innovation Systems?

The difficulties involved in the quantification of specific linkages between institutions have hindered empirical analyzes [Carlsson and Rickne, 2002].

### Enter Complexity...

...as a tool for the representation of knowledge networks.

#### Nodes: Firms.

**Interactions** (link): a proximity measure based on a variable which represents the capacity of the firm to interact with the system.

E.g, Outward R&D Expenditure (CIS)

$$RCA(s, i) = \frac{\frac{x(s, i)}{\sum_{i} x(s, i)}}{\frac{\sum_{s} x(s, i)}{\sum_{s} \sum_{i} x(s, i)}}$$

 $\phi_{ij} = \min\{\mathit{RCA}(s, i), \mathit{RCA}(s, j)\}$ 



[Hidalgo CA. Klinger B, Barabasi A-L, Hausmann.R, 2007]

#### **Metrics**

Degrees of Connectivity, Distances, Rates of Difussion, Clustering...

- Firm-level: What configurations of Open Innovation? Relationship between connectivity and profits?
  - Benchmark with other firms.
- Sector-level: Relationship between connectivity and sector performance?
  - Benchmark with other countries.

## Thank You

Andrés Barreneche European Chair on Intellectual Capital Management & Pesor andres.barreneche-garcia@u-psud.fr