



Intellectual Capital for Communities
In the Knowledge Economy

**Intangible investments:
Contribution to growth and
Innovation policy issues**
(IC Metrics project)

Vincent Delbecque
Ahmed Bounfour
Université Paris-Sud



World Conference on Intellectual Capital for Communities
- Seventh Edition -

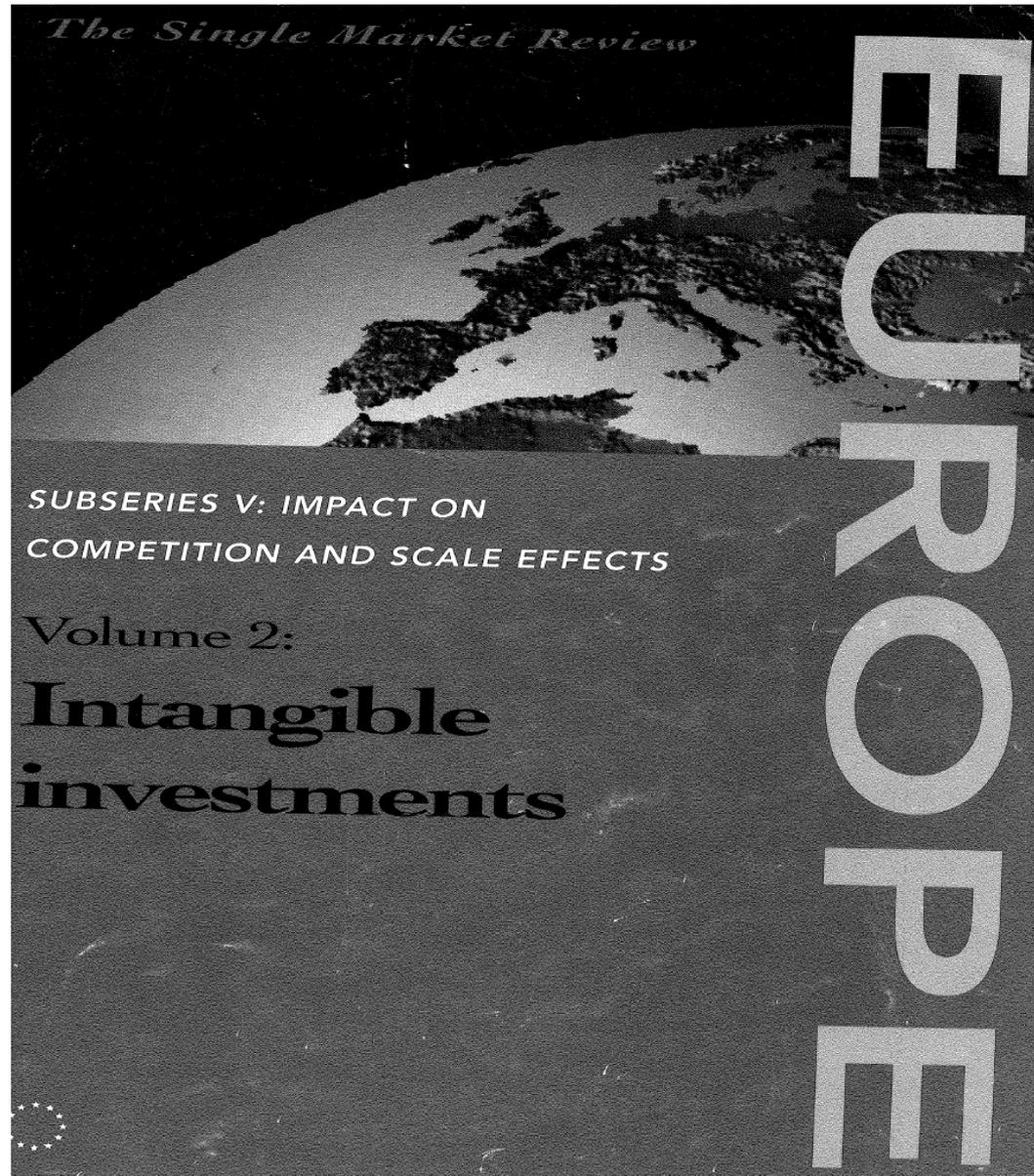
26&27 May 2011

Background (1/2)

Several studies aimed at identifying and measuring using an « analytical approach »

- Statistics Finland (1987)
- INSEE (1995)
- CSB (NL), 1995
- Intangible investments report for DG XV (1998)
- Nakamura (2000), Corrado , Hulten, Sichel (2005)
- European projects (micro/macro , Coinvest, Innodrive, Saika ...)

Background (1/2)



Background (2/2)

List of intangibles

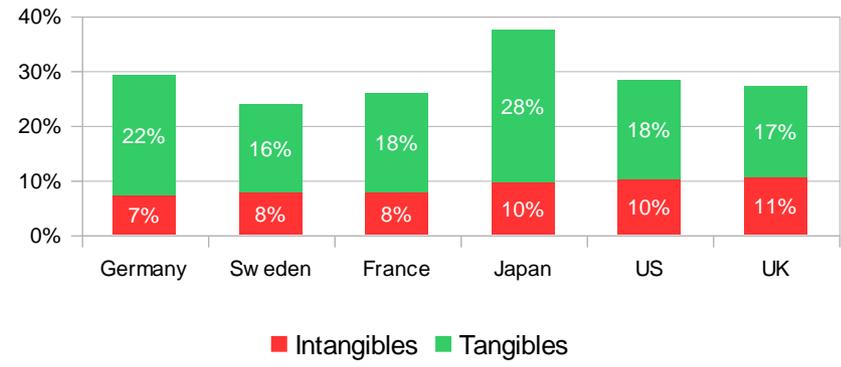
- Software & database
- R&D
- Artistic originals
- Architecture and engineering design
- Advertising
- Organisation
- Training
- Long time series
- Focus on production function parameters rather than contribution to productivity

Content

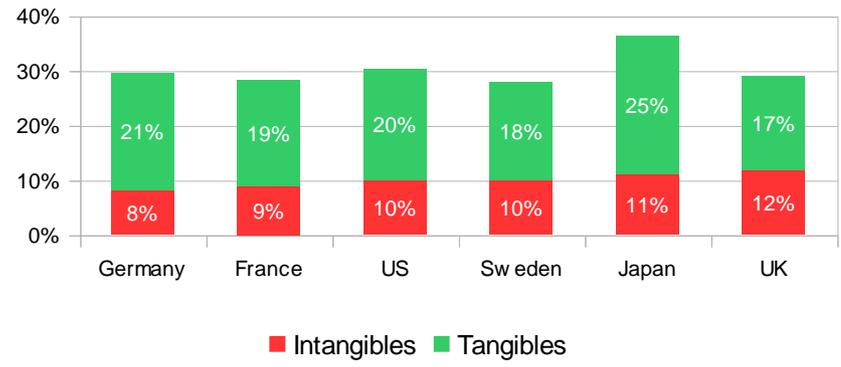
- Data presentation
- Production function estimation
- Issues
- Focus on France and Germany behaviour
- Main findings and conclusion

Data – Tangible vs intangible investment

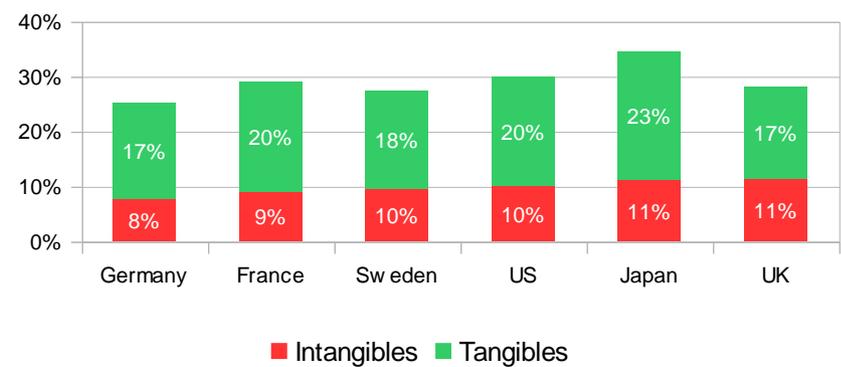
1995



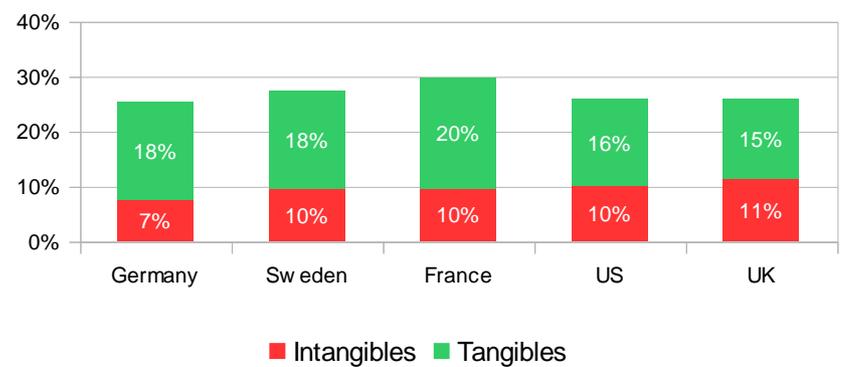
2000



2005

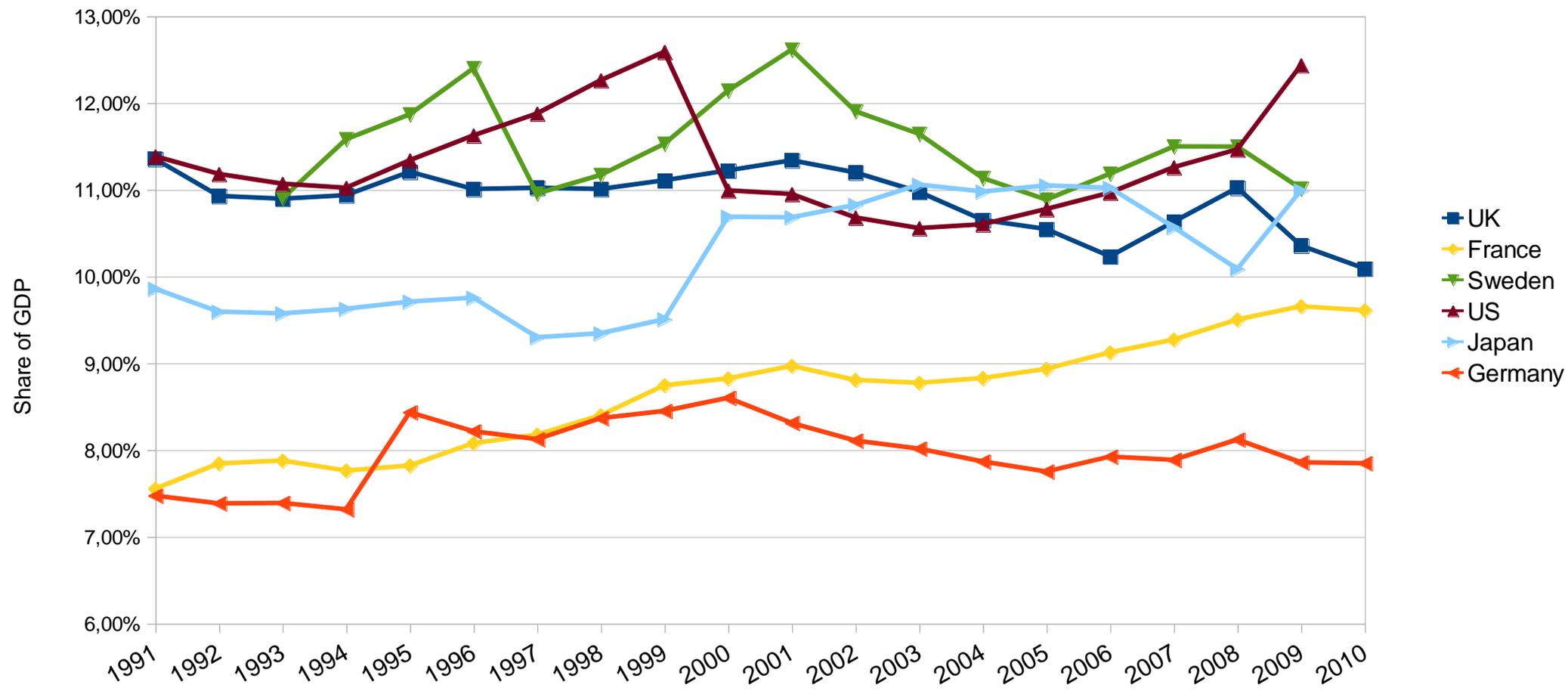


2010



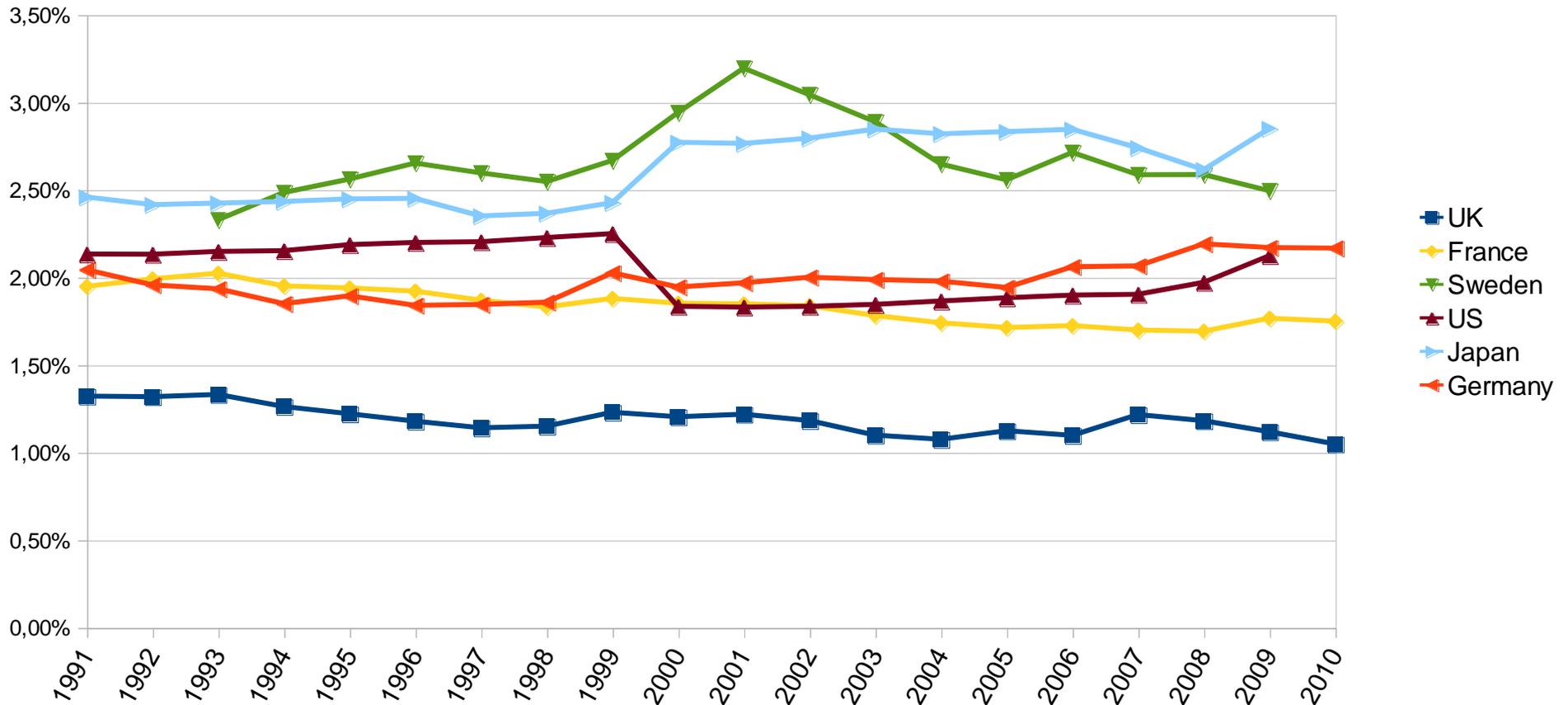
Data – intangible intensity

Intangible investment in Share of GDP



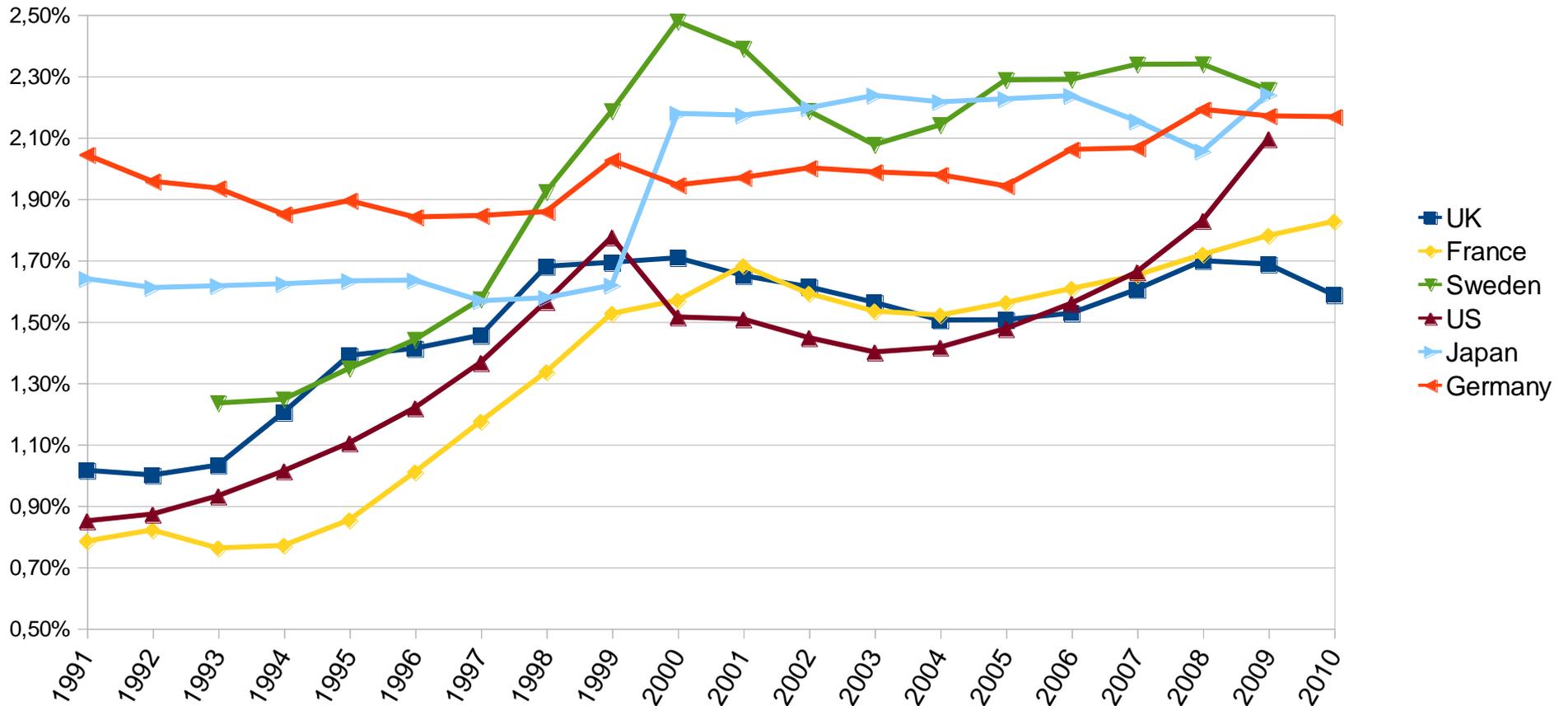
Data – R&D intensity

R&D investment in share of GDP



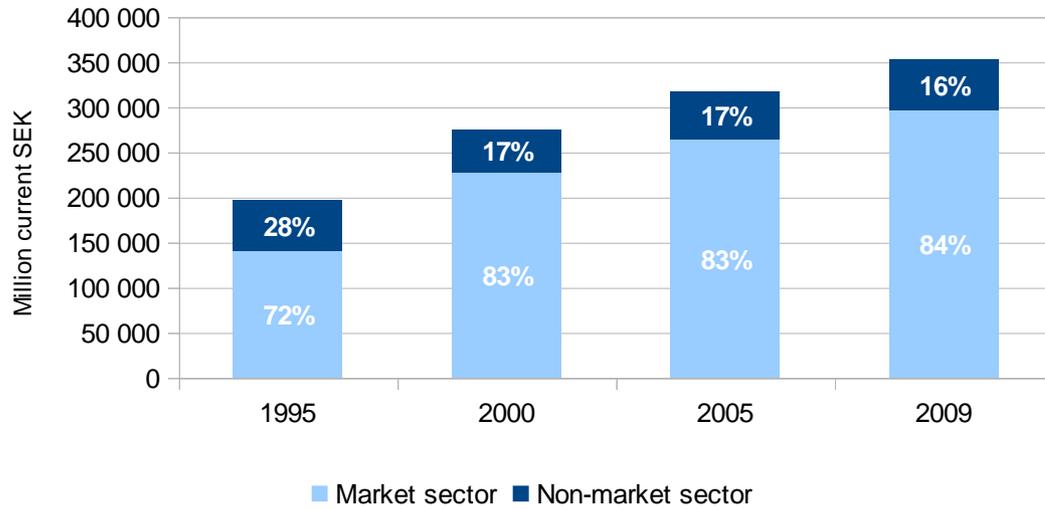
Data – Software intensity

Software investment in share of GDP

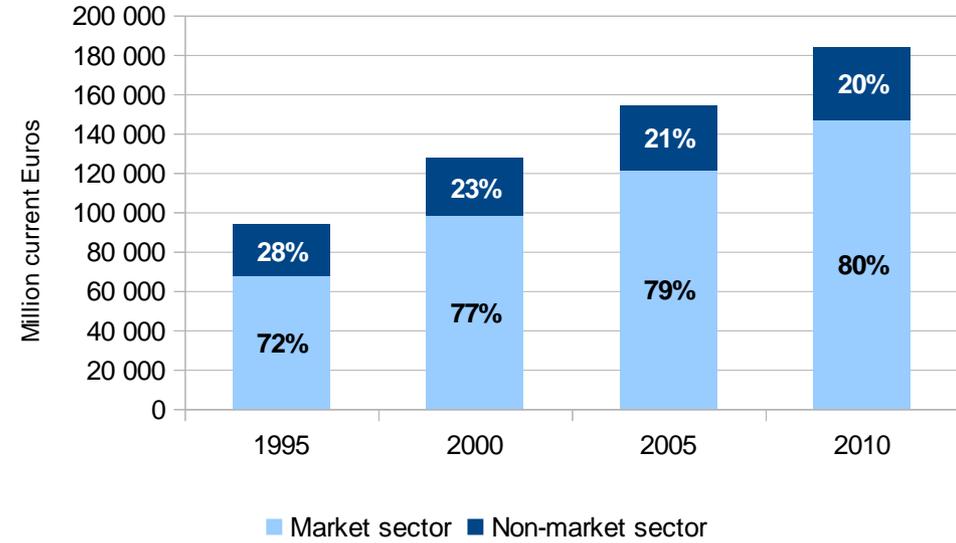


Data – market vs non market

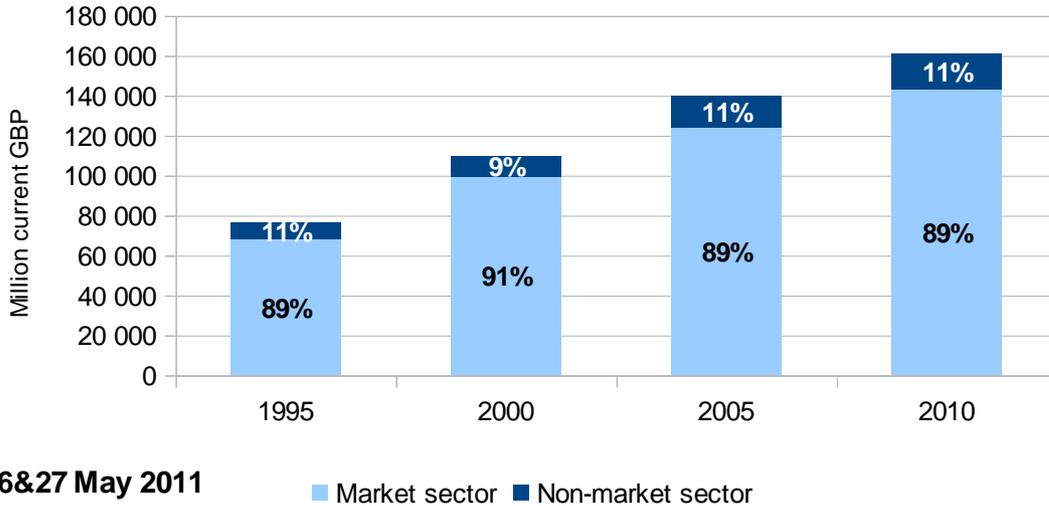
Sweden



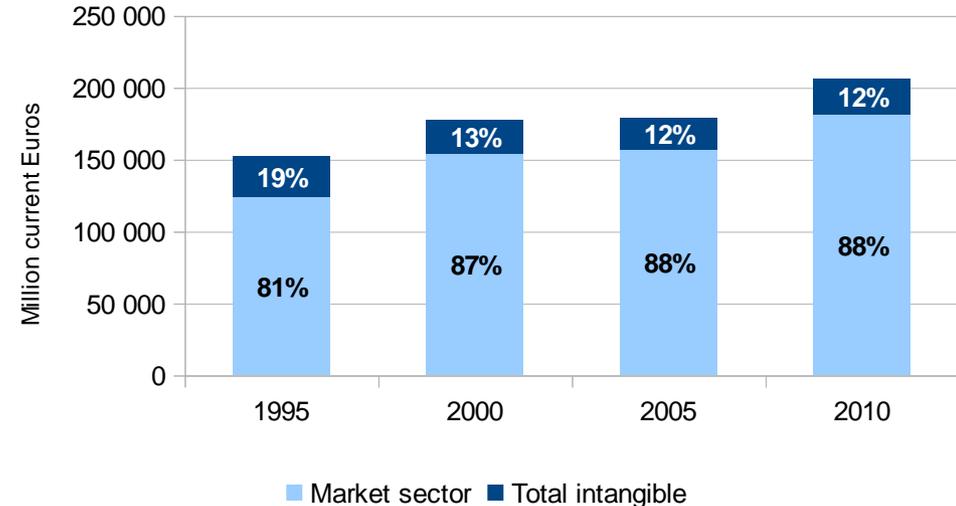
France



UK



Germany



Data - partial correlations

	Labour	Tangibles	soft_data	rd	training	org	copy	arch	fininnov
Labour	1.00000								
Tangibles	-0.67772 <.0001	1.00000							
soft_data	-0.17637 0.1064	0.42040 <.0001	1.00000						
rd	-0.81355 <.0001	0.83939 <.0001	0.55340 <.0001	1.00000					
training	0.70607 <.0001	-0.75003 <.0001	-0.69613 <.0001	-0.84872 <.0001	1.00000				
org	0.58014 <.0001	0.00148 0.9893	0.52177 <.0001	-0.12437 0.2568	-0.04599 0.6760	1.00000			
copy	0.85482 <.0001	-0.39654 0.0002	-0.28319 0.0086	-0.69652 <.0001	0.67306 <.0001	0.56549 <.0001	1.00000		
arch	0.77608 <.0001	-0.61440 <.0001	-0.20187 0.0639	-0.74219 <.0001	0.62747 <.0001	0.29542 0.0061	0.67007 <.0001	1.00000	
fininnov	-0.29375 0.0064	0.75321 <.0001	0.50569 <.0001	0.59395 <.0001	-0.64781 <.0001	0.41642 <.0001	-0.01510 0.8909	-0.38498 0.0003	1.00000

Data - principal component analysis

	Overall Innovation index	Training vs Organisation	Training & Organisation vs R&D	Mainly architecture	Software vs R&D	Organisation vs advertising
	1 st PC	2 nd PC	3 rd PC	4 th PC	5 th PC	6 th PC
Share of total dispersion	52%	26%	16%	3%	2%	1%
Software	0.513809	-.160726	-.243217	0.207315	0.776944	-.066264
R&D	0.468470	0.024126	-.513608	0.350021	-.530415	0.335121
Advertising & Market research	0.509460	-.105767	0.346576	0.031269	-.319327	-.711478
Architecture and design	0.396276	0.506428	-.076072	-.751131	0.029969	0.124954
Training	0.118292	0.657634	0.505818	0.493437	0.102326	0.209096
Organisation capital	0.293187	-.522921	0.543413	-.160781	-.040976	0.563709

Estimation - production function

- Cobb-Douglas production function

$$Y = F(K, L, I) = AK^\alpha L^\beta I^\gamma$$

- Y= real GDP including new intangibles

K= real stock of tangible fixed capital

L= labour input (nb of employees)

I = estimated real stock of intangible capital

Estimation - Data

- *Tangible capital*: Stock of real capital (EUKLEMS)
- *Labour*: Average Number of employees per year (OECD)
- *Intangible capital*: CHS-type stock of real intangible capital (CHS, Fukao et al., COINVEST, own calculations),

Estimation - parameters

- Panel data
 - Country x time dimensions
 - Allowing for fixed-effects country specific productivity parameter :

$$Y_{it} = A_i K_{it}^{\beta_1} L_{it}^{\beta_2} I_{it}^{\beta_3}$$

- Using log-log form :

$$\log Y_{it} = \beta_{0i} + \beta_1 \log K_{it} + \beta_2 \log L_{it} + \beta_3 \log I_{it} + \beta_4 TIME + \epsilon_{it}$$

- Individual country OLS

Estimation - panel data results (1)

Inputs	A	B	C	D
<i>K</i>	0.96***	1.12***	1.01***	0.80***
<i>L</i>	0.76***	0.57***	0.40**	0.38***
<i>I</i>		0.07***		
<i>I_{activated}</i>			0.16	
<i>I_{not activated}</i>			0.00	
<i>Prin1</i>				0.02***
<i>Prin2</i>				-0.01***
<i>Prin3</i>				0.01***
R²	0.99	0.99	0.99	0.99

Estimation - panel data results (2)

Inputs	A	B	C	D	E	F	G
<i>K</i>	0.96***	1.12***	1.17***	0.81***	0.83***	0.89***	0.63***
<i>L</i>	0.76***	0.57***	0.61***	0.50***	0.65***	0.45***	0.43***
<i>I</i>		0.07***					
<i>I</i> _{R&D}			0.04***				-0.06***
<i>I</i> _{Soft}				0.07***			0.06**
<i>I</i> _{training}					0.00		0.01
<i>I</i> _{org}						0.11***	0.13**
R²	0.99	0.99	0.99	0.99	0.98	0.99	0.99

Estimation - OLS results

		Germany	France	Sweden	UK	US	Japan
Baseline	<i>K</i>	0.56***	0.73***	0.91***	0.76***	0.42***	-0.03
	<i>L</i>	0.53**	0.66***	0.27	-0.05*	1.23***	3.34***
	<i>I</i>	0.01	-0.00	0.01	0.11***	-0.01	-0.00
	Rsq	0.98	0.99	0.99	0.99	0.99	0.90

Quadratic form	<i>K</i>	0.23	0.52***	1.03***	0.46***	0.44***	-1.16***
	<i>L</i>	0.74***	0.66***	0.35	0.10**	0.84***	3.44***
	<i>I</i>	-1.89**	-1.28*	0.90	-7.75***	-1.61**	-13.53***
	<i>I</i> ²	0.08**	0.06*	-0.04	0.33***	0.06*	0.39***
	Rsq	0.99	0.99	0.99	0.99	0.99	0.93

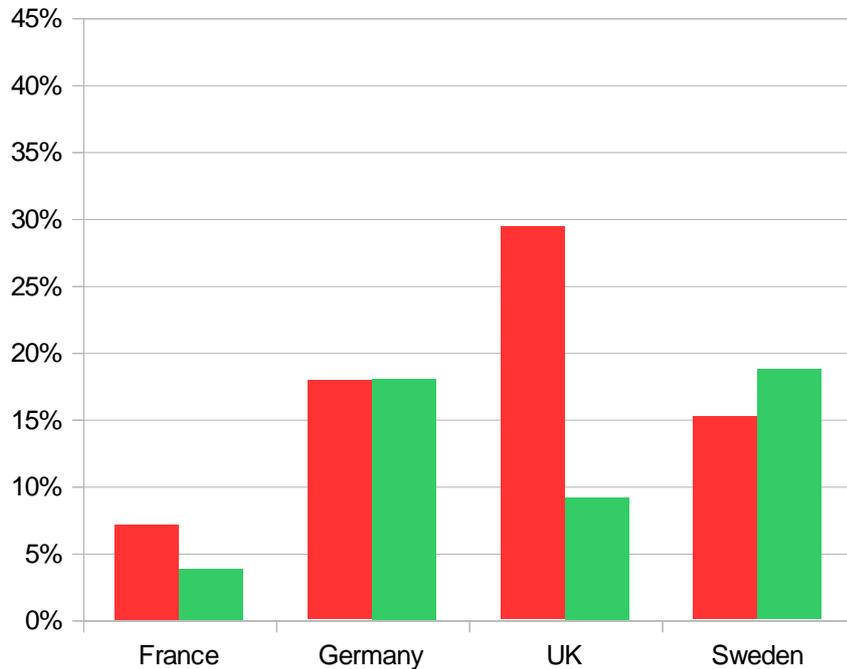
Issues - surprising results ?

- On panel data:
 - Level of tangible vs intangible capital
 - Closed/open economy
 - Collinearity
- On individual OLS
 - Time coverage
 - Within-country heterogeneity

Issues - Import and Export

R&D imports and exports

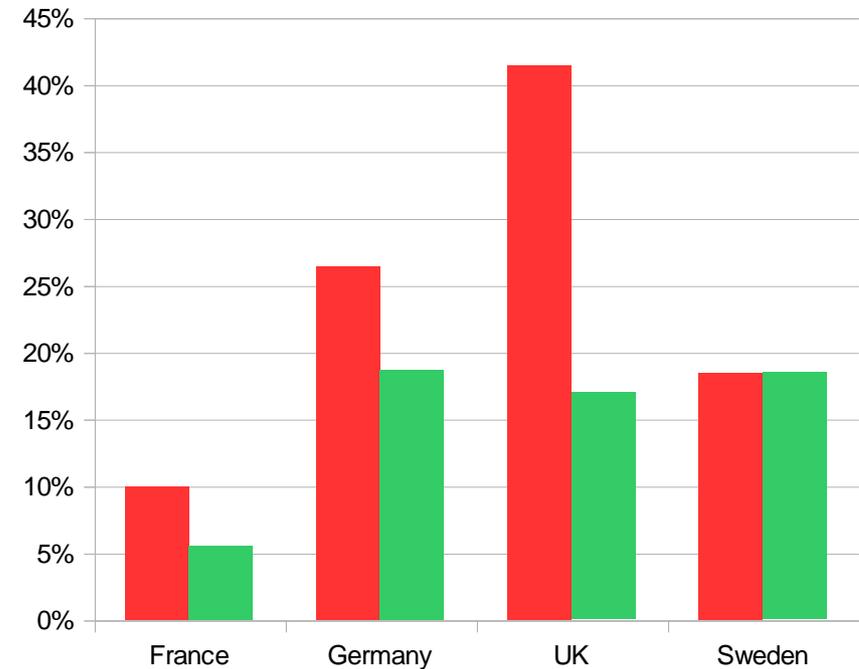
2000



■ Exports in share of total use
■ Imports in Share of total supply

R&D imports and exports

2007

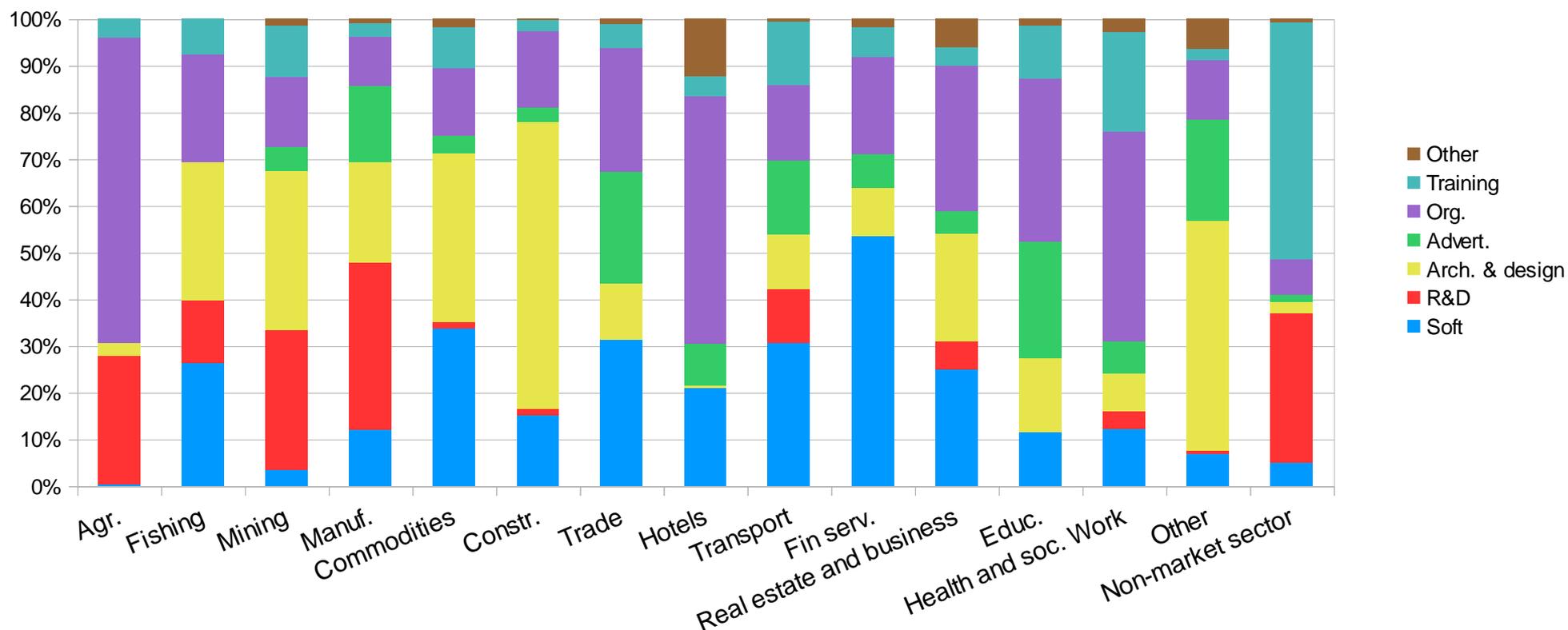


■ Exports in share of total use
■ Imports in share of total supply

Issues - Industry heterogeneity (1)

Intangible items distribution by industry

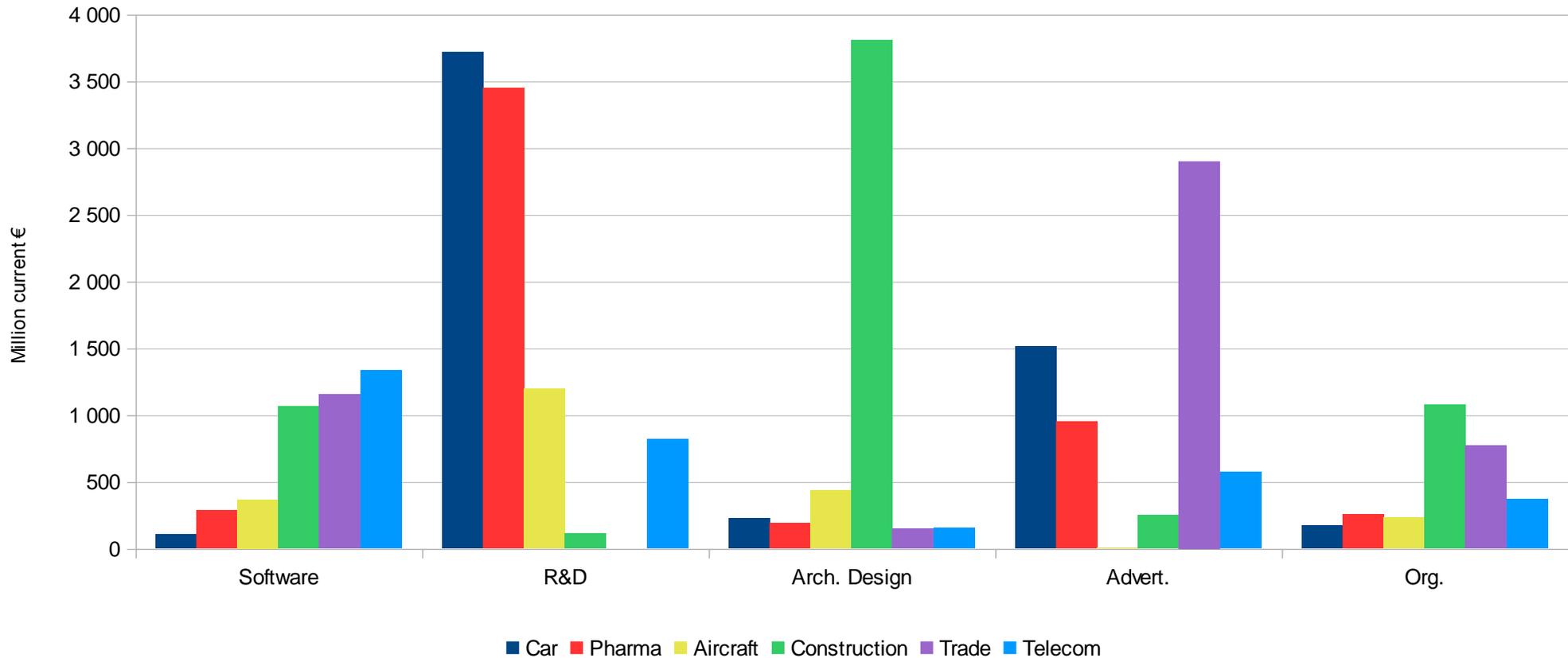
NACE 17 - 2007



Issues - Industry heterogeneity (2)

Industry heterogeneity

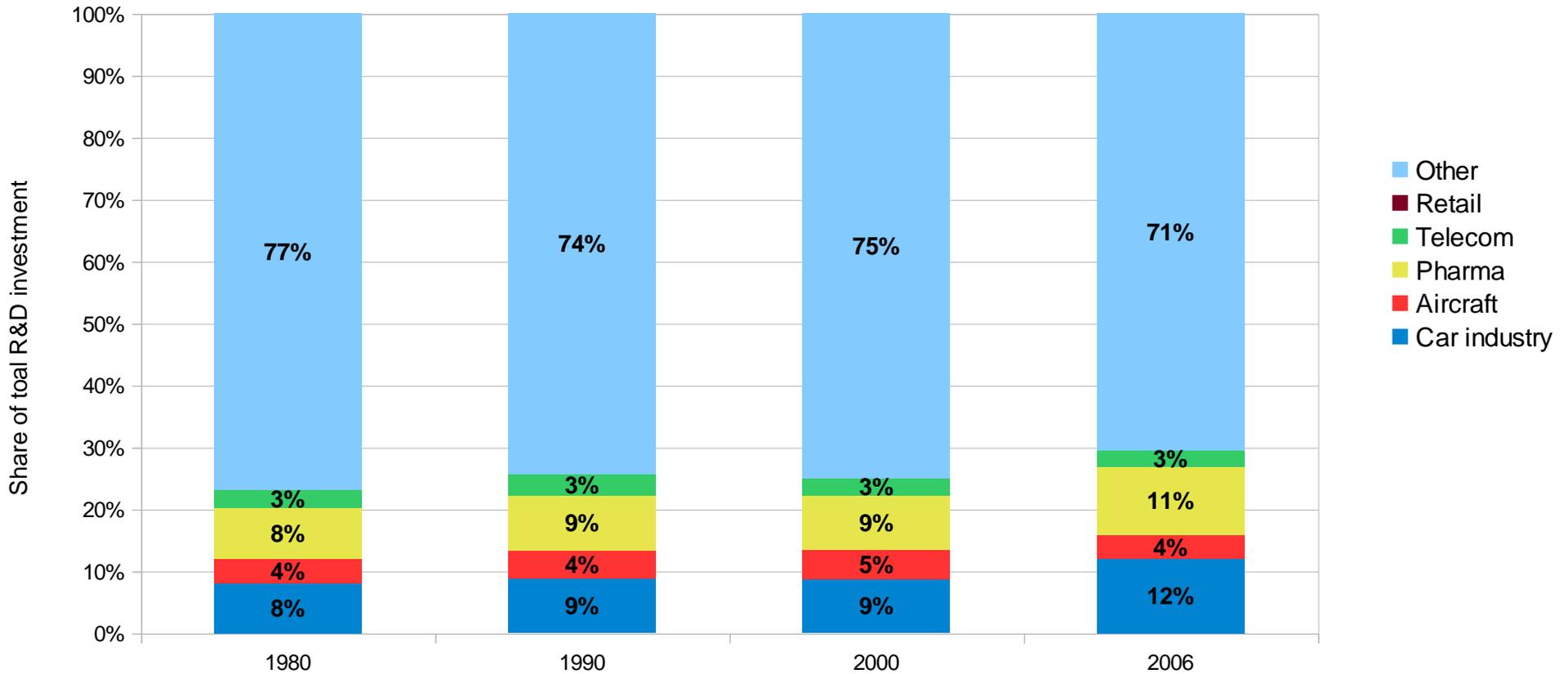
in 2007



Issues - Industry heterogeneity (3)

R&D investment

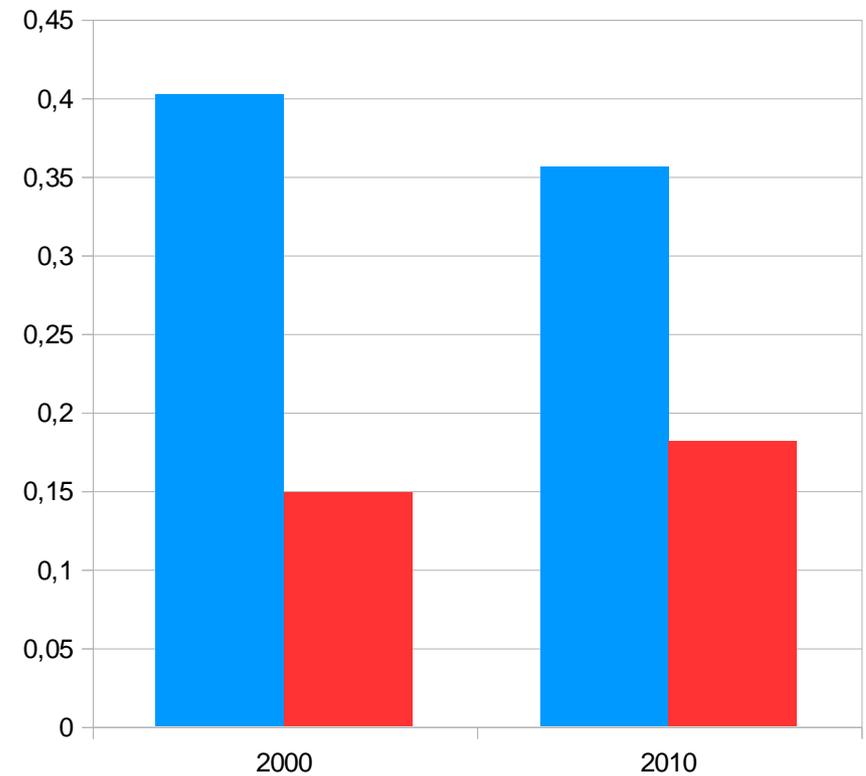
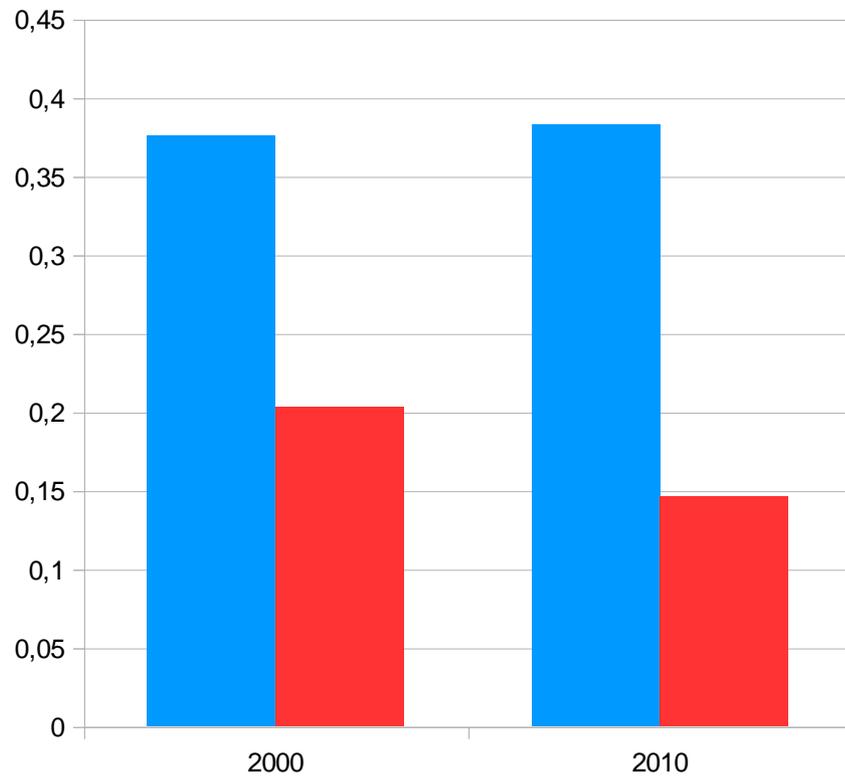
Main industries



France and Germany – highlights

France

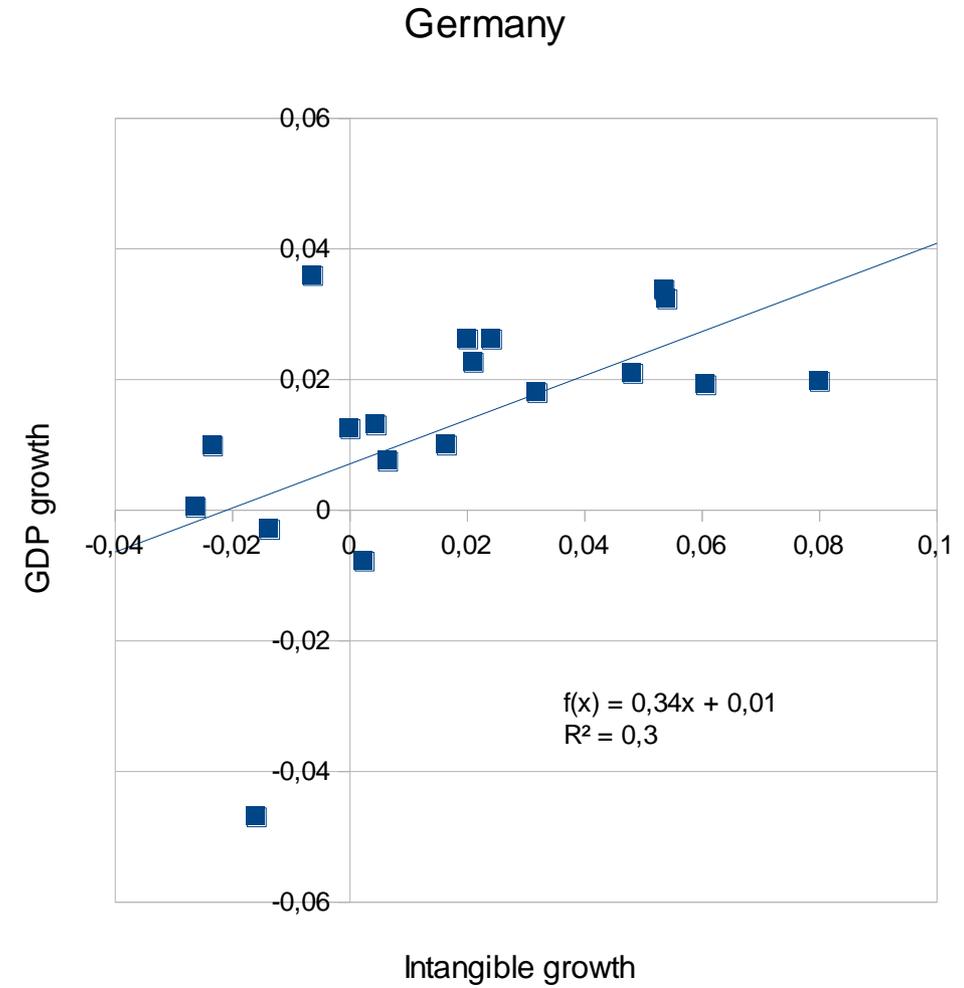
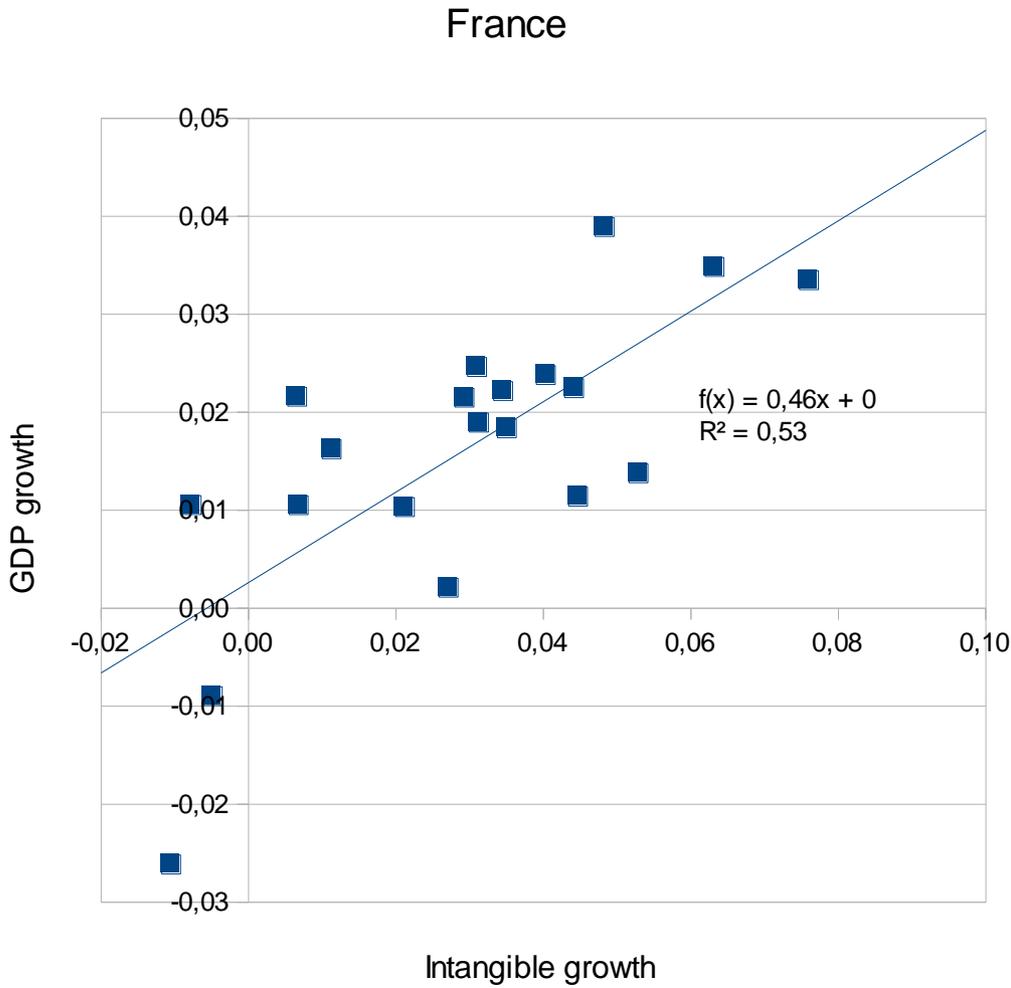
Germany



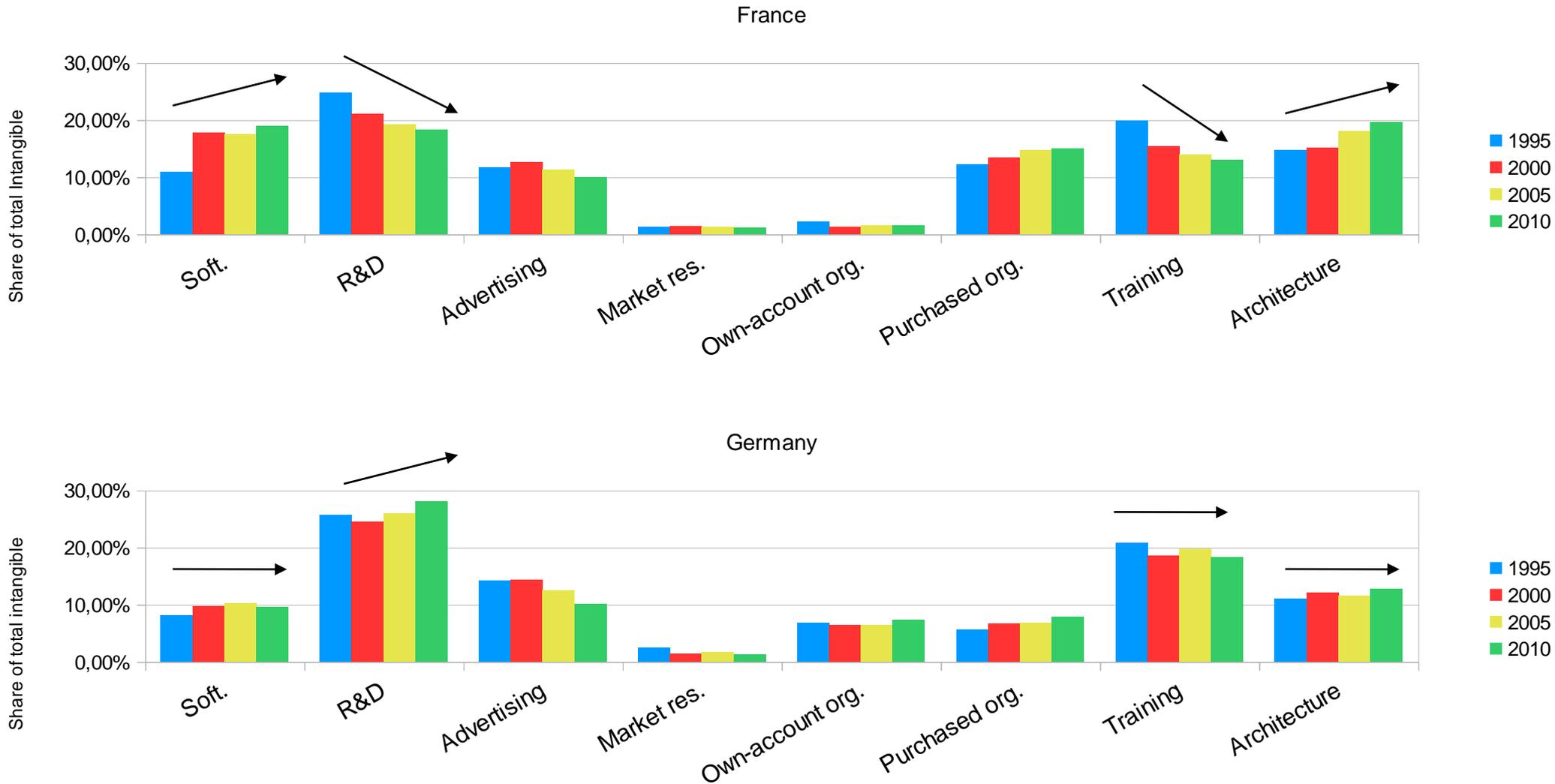
■ Tangible to labour input ■ Intangible to labour input

■ Tangible to labour input ■ Intangible to labour input

France and Germany - highlights



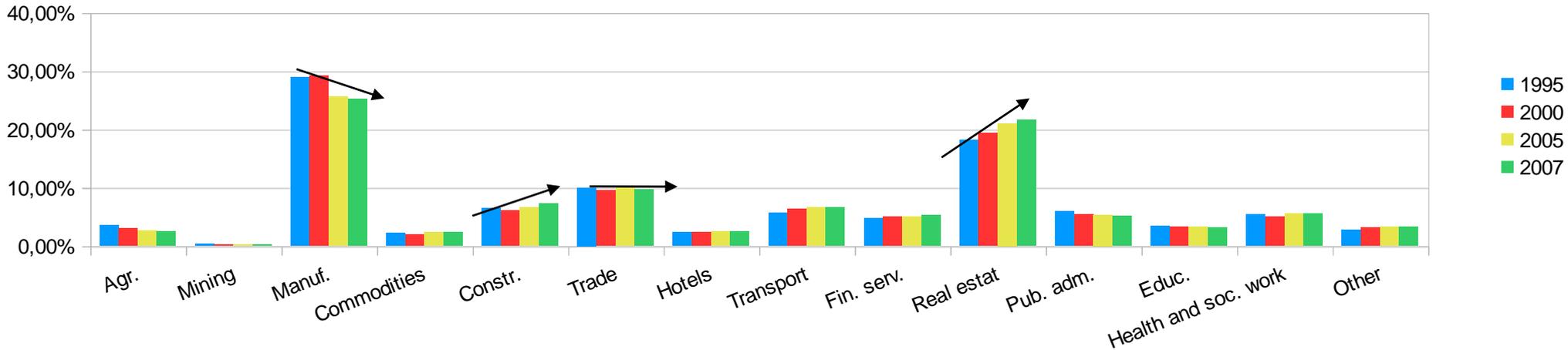
France and Germany - highlights



France and Germany - highlights

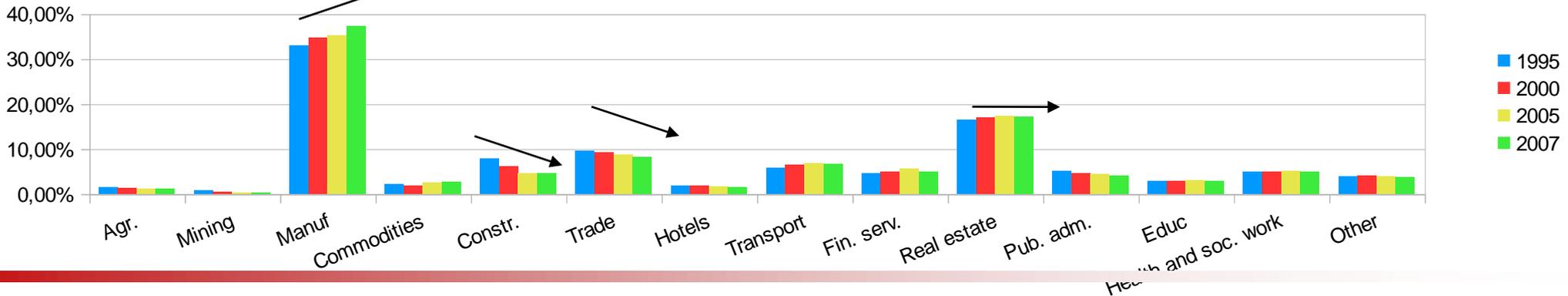
Industry distribution

France - % of total output



Industry distribution

Germany - % of total output



Main findings

- Overall intangible investment has a positive impact on production
- Intangible asset complementarity is not straightforward
- Intangible investment is highly industry-specific
- Need for industry-level innovation policy
- Structures and trends differ between France and Germany
- No “one-fits-all” innovation policy

Interim Concluding points

- Policies must promote innovation
- Multi-level heterogeneity: need for specific innovation policies (country, industry)
- Deepen the asset complementarity analysis
- Determine industry-level investment strategies
- Include other forms of intangible investment

Thank you for your attention

