

WICI Activities: an update

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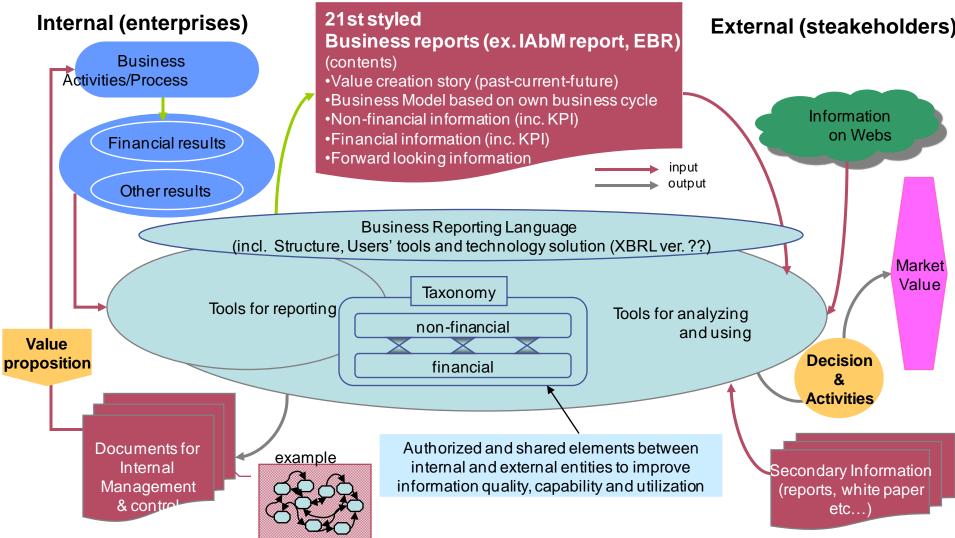


What is WICI network?

- WICI Global network is the global network to contribute for the 21st knowledge based business management era. WICI established November 2007 as the WICI Network.(WICI: World Intellectual Capital/Assets Initiative - the world business reporting network)
- Current Promoting parties of WICI
 - EBRC (Enhanced Business Reporting Consortium) * (United States)
 - EFFAS (European Federation of Financial Analysts Societies) (Europe)
 - The University of Ferrara (Italy)
 - METI (Japan)
 - Waseda University (Japan)
- WICI Japan started October 2008, and WICI Europe established May 2009.
- The MoU amended November 2009 in order to clarify governance policy.
- Mr. Takayuki SUMITA has been appointed as the first chair of WICI Global.
- WICI Japan and WICI Europe were authorized as the jurisdictions November 2010.
- OECD and SKE (Society of Knowledge Economy, Australia) are the founding members.

^{*} EBRC founding members AICPA, PricewaterhouseCoopers, Microsoft

Business management overview on the knowledge based economy



WICI Business Reporting Framework ver.1

O. Corporate Profile & Business Attributes 0-1. industry overview 0-2. duration and results per business unit 0-3. business cycle per business unit 0-4. competitive analysis future П П current past d. Performance a. Business Landscape A. Business Landscape a-1. business landscape summary A-1. business landscape summary d-1. performance summary (results of operation) A-2. economics d-2. GAAP based A-3. industry analysis d-3. GAAP derived A-4. technology trends d-4. Industry based A-5. political d-5. Company specific A-6. legal d-6 Capital market-based A-7. environmental A-8. social b. Strategies **B.** Strategies b-1. corporate strategy summary B-1. corporate strategy summary b-2. vision and mission B-2. vision and mission B-5. opportunities b-3. strength b-4. weakness B-6. threats b-7. goals and objectives B-7. goals and objectives b-8. corporate strategy B-8. corporate strategy b-9. business unit strategies B-9. business unit strategies b-10. business portfolio B-10. business portfolio c. Resources and Processes c. Resources and Processes c-1. resources and processes summary c-1. resources and processes summary c-2. resource forms (C-99.) Resources and processes summary especially with changes in resource forms, key performance and c-3. key processes main process from that described in c-2 and c-3 c-4. value drivers D. Performances D-1. financial prospects (summary)

Main works and current progress

- Integrated business reporting framework and sample reports
 - WICI Japan is discussing to modify the current framework to meet social interests in business communication.
 - WICI Japan is in process to prepare some sample reports led by Prof. Hanado.
- KPIs
 - The WICI KPI concept paper was published June 2010.
 - ➤ 1st draft of Industry specific KPIs library for Automotive, Pharmaceutical and Electric parts/components published June 2010.
 - WICI Europe is working for KPIs of tel communication and fashion industry.
 - EBRC/Gartner and KPMG Australia is working for KPIs on the mining industry with some countries, which are South Africa and Brazil.
- XBRL taxonomy
 - WICI Japan is trying to create the WICI typed sample integrated report on XBRL format.
- Advocacy
 - WICI concept paper was released January 2011.
 - Co-work with IIRC via assignment of a person as a member of the IIRC staff team,
 - Submitted comments to EC (Transparency directive and Internal market)
 - WICI Symposium was held on December 2 in Tokyo.

Current Companies' interests

disclosure is one of ways to improve management quality and social resources allocation

- Risk management (X Crisis management)
 - ERM (Enterprise-wide Risk Management) should be implemented.
- Too much provided information (high risk, low return)
 - Among IFRS implemented countries, companies have prepared over 400 pages annual report. IFRS practice requires much more description in disclosures.
 - Who are targets? What is purpose? Is it contributable to increase accountability? Is it reasonable?
- Long term engagement with stakeholders
 - Who are our good stakeholders?
 - What are our "charming points" for long-term investors?
 - How we may decrease capital cost?

What are key subjects of informative disclosure for both of internal and external?

I think...

- Videos/motion picture > snapshot
- Results > Fiction
- "Tagging" > non-organized
- Own interests > outside pressures

Communication on Strategic, holistic and long-term perspectives for sharing the corporate value creation story with stakeholders.

IA week 2011 (plan)

Please mark on your calendar.

November 29 (tue.): IC workshop led by Waseda university. November 30 (wed.): joint conference with XBRL Japan December 1 (thu.): WICI Symposium 2011 organized by Nikkei

...and, other interested events are planning.